



1147 S White River Pkwy E Drive  
Indianapolis, IN 46225  
Phone: 317.635.9606  
Fax: 317.634.0993  
email: indianapolis@fernexpo.com

## 2019 Concrete Decor Show

October 29 - 31, 2019

Arlington Convention Center, Arlington, TX

03-11225-19

**Discount Deadline:**  
**October 15, 2019**

### Booth Equipment

- 8'h Black Back Drape
- 3'h Black Side Drape
- 1 (one) Company I.D. Sign

### Move-in Dates & Times

Monday, October 28, 2019	7:00 AM - 7:00 PM
Tuesday, October 29, 2019	7:00 AM - 5:00 PM

### Shipping Show Materials

If you plan to ship show materials to the advanced warehouse or to show site please be sure Fern Expo has a credit card on file for material handling charges. Any shipment received without payment will not be delivered to the booth.

### Exhibit Hall

The exhibit hall is a non carpeted venue. Fern offers a variety of flooring choices to compliment your exhibit space.

### Show Dates & Times Tuesday,

October 29, 2019	5:30 PM - 7:30 PM*
<b>Opening Reception</b>	
Wednesday, October 30, 2019	12:00 PM - 6:00 PM
Thursday, October 31, 2019	12:00 PM - 6:00 PM

### Move-out Dates & Times

Friday, November 1, 2019	7:00 AM - 4:00 PM
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### Advance Warehouse Shipments

Must Arrive Between:  
Sept 25 - Oct 25, 2019

### Show Site Shipments

Cannot Arrive Before:  
Monday, October 28, 2019

Carriers must be checked in at event site for move-out by:  
Friday, November 1, 2019 2:00 PM

### About this Exhibitor Kit

As the Official Service Contractor for this exposition, we are enclosing various equipment rental and service order forms for your information and use. In addition to the Fern forms, you may find forms enclosed for services performed by the facility or other suppliers. Please give special attention to see that forms and payments are directed to the address indicated on each order form. Some services may not be provided by Fern.

We realize that exhibiting in a convention can be complicated. If you need assistance or additional information that is not addressed in this Exhibitor Service Manual (ESM), please contact our Exhibitor Services Department.

We look forward to serving you.

### Ways to order:

#### ONLINE\*

Login & Place Orders:  
[oe.fernexpo.com](http://oe.fernexpo.com)

#### FAX\*

Send completed forms to:  
Fax: 317.634.0993

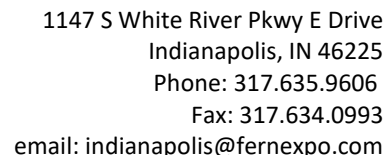
#### MAIL

Send completed forms to:  
Fern  
1147 S White River Pkwy E Drive  
Indianapolis, IN 46225

\*Credit Card Transactions Only

show information

072619-160005



03-11225-19

**Discount Deadline:**  
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**<https://oe.fernexpo.com>**

PYMT AUTH - 0019

# payment authorization

072919-84855



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### THIRD PARTY PAYMENT

If you wish to pay online or need to submit your credit card information for authorization, go to:

<https://oe.fernexpo.com>

#### PAYMENT TERMS:

We require 100% payment with Order for rentals, services, tax and anticipated freight. We require a credit card on file prior to acceptance of any Order and accept Visa, MasterCard, and American Express. By providing your credit card number to us via a Payment Authorization form or placing online Orders you agree that we may place your credit card on file to be used for any additional show site services as well as any future purchases. It will stay on file for the duration of the event. Full payment of rental charges must accompany your Order and be received by our office before the applicable deadline date to qualify for any discounted rate. PLEASE NOTE THAT PURCHASE ORDERS ARE NOT ACCEPTED AS A FORM OF PAYMENT. All orders received after any applicable discount deadline (indicated on each Order) will be charged at standard rates. A \$20.00 surcharge will be added to your account if any credit charges for services are denied or if any checks are returned.

All invoiced amounts are due upon receipt of invoice. Unpaid accounts after the day of the show will accrue a service charge of .0575% per day (which equates to an annual interest rate of 21%), or the maximum rate allowed by law, whichever is less. You will be responsible for all fees (including reasonable attorneys fees and court costs) incurred by us in connection with the collection of your past-due accounts.

Invoiced amounts are exclusive of any sales, use or other similar taxes. You are solely responsible for payment of any sales, use or other similar taxes due in connection with the performance of this Agreement. If you claim tax exempt status, you must submit a copy of a valid exemption certificate issued by the federal government or the government of the state in which your event is taking place.

### EXHIBITING COMPANY THIRD PARTY PAYMENT AUTHORIZATION

By signing the Third Party Payment Authorization form, the EXHIBITOR agrees that they are primarily responsible for payment of charges. In the event the named third party fails to pay all charges, such charges will be paid by the EXHIBITOR upon submission of an invoice, including any and all fees connected with the collection of this account.

Exhibitor Signature

Date

Exhibitor Name (Please Print)

### EXHIBITING COMPANY INFORMATION

Company Name

Booth #

Street Address

City

State

Zip/Country

Contact Name

Phone

email

Please indicate the services to be paid by the Third Party

☐ All Fern Services ☐ Labor ☐ Material Handling ☐ Furnishings/Flooring/Accessories ☐ Other \_\_\_\_\_

### THIRD PARTY INFORMATION

Company Name

Booth #

Street Address

City

State

Zip/Country

Contact Name

Phone

email

### THIRD PARTY CREDIT CARD INFORMATION

X

Cardholder Signature

By signing, party has accepted the Fern Payment and Exhibitor Terms and Conditions. Party also agrees that Fern may place credit card on file to be used for any additional services/products ordered for the duration of the event.

Cardholder Name - Please Print

Date

Billing Address

City

State

Zip/Country

☐ VISA ☐ MasterCard ☐ American Express ☐ Discover

Account Number

Exp Date

\_\_\_\_/\_\_\_\_

CVV Code

THIRD PARTY PYMT AUTH - 0019

payment authorization

072919-84855



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### EXHIBITOR TERMS & CONDITIONS

**YOU ARE ENTERING INTO A CONTRACT WHICH LIMITS YOUR POSSIBLE RECOVERY IN CASE OF LOSS OR DAMAGE.** The terms and conditions set forth below, together with any applicable Order, become a part of the agreement (the "Agreement") between FERN and you, the EXHIBITOR. You are agreeing you have been fully advised, understand completely, and are willing to accept the following terms and conditions. By exhibiting, ordering or receiving goods or services, requiring transportation of goods to or from, or acting as an agent for another exhibitor, at a show which FERN is the service contractor, you accept and agree to be bound by these terms and conditions.

#### DEFINITIONS:

For purpose of this Agreement, "FERN", "we", or "us" means Fern Exposition Services, LLC and its employees, directors, officers, agents, assigns, affiliated companies and related entities including, but not limited to, any subcontractors we may appoint. "EXHIBITOR" or "you" means the EXHIBITOR set forth in an applicable Order, its employees, agents, representatives, and any EXHIBITOR appointed contractor ("EAC"). "Order" means the purchase order, work order or other similar order form accompanying these terms and conditions, which together with these terms and conditions comprise the entire Agreement between FERN and EXHIBITOR.

#### PAYMENT TERMS:

We require 100% payment with Order for rentals, services, tax and anticipated freight. We require a credit card on file prior to acceptance of any Order and accept Visa, MasterCard, and American Express. By providing your credit card number to us via a Payment Authorization form or placing online Orders you agree that we may place your credit card on file to be used for any additional show site services as well as any future purchases. It will stay on file for the duration of the event. Full payment of rental charges must accompany your Order and be received by our office before the applicable deadline date to qualify for any discounted rate. **PLEASE NOTE THAT PURCHASE ORDERS ARE NOT ACCEPTED AS A FORM OF PAYMENT.** All orders received after any applicable discount deadline (indicated on each Order) will be charged at standard rates. A \$20.00 surcharge will be added to your account if any credit charges for services are denied or if any checks are returned.

To Pay by Check - Please mail check including show, booth, and company name, to:

Fern, 645 Linn Street, Cincinnati, OH 45203

We cannot accept checks drawn on foreign banks.

All invoiced amounts are due upon receipt of invoice. Unpaid accounts after the day of the show will accrue a service charge of .0575% per day (which equates to an annual interest rate of 21%), or the maximum rate allowed by law, whichever is less. You will be responsible for all fees (including reasonable attorneys fees and court costs) incurred by us in connection with the collection of your past-due accounts.

Invoiced amounts are exclusive of any sales, use or other similar taxes. You are solely responsible for payment of any sales, use or other similar taxes due in connection with the performance of this Agreement. If you claim tax exempt status, you must submit a copy of a valid exemption certificate issued by the federal government or the government of the state in which your event is taking place.

You are primarily responsible for the payment of all third-party charges. [In the event the exhibiting firm has arranged for an exhibit house or other party to handle the EXHIBITOR's display and be billed for all services, Fern will agree to the third party billing if the exhibit house supplies the appropriate credit card information on the Third Party Payment Authorization form. Advance payment in full must accompany the order including estimated labor and drayage charges. By signing the Third Party Payment Authorization form, the EXHIBITOR agrees that they are primarily responsible for payment of charges. In the event the named third party fails to pay all charges, such charges will be paid by the EXHIBITOR upon submission of an invoice, including any and all fees connected with the collection of this account.]

Copies of invoices may be picked up from the Service Desk prior to show closing. No credit will be given after close of event on items or services ordered but claimed to not have been received. All orders cancelled by you or due to the cancellation of an event or their non-participation may be subject to cancellation fees equal to 50% - 100% of the total order. Such cancellation fees will be set forth on the applicable Order.

#### FERN'S RESPONSIBILITIES:

We are only responsible for those services which we directly provide to you. We assume no responsibility for any persons, parties or other contracting firms not under our direct supervision and control. We shall not be responsible for loss, delay or damage due to strike, lockouts, work stoppages, natural elements, vandalism, acts of God, civil disturbances, disruptions in the financial or capital markets, power failures, explosions, acts of terrorism or war, or for any other cause beyond our reasonable control, nor for ordinary wear and tear in the handling of materials. We will provide material handling services as your agent, not as bailee or shipper, and shall have no responsibility or obligation thereunder and you accept responsibility thereof.

#### PACKAGING AND CRATES:

We shall not be responsible for damage to lose or uncrated materials, pad-wrapped or shrink-wrapped materials, glass breakage, concealed damage, carpets in bags or poly or improperly packed materials. In addition, we shall not be responsible for crates and packaging which are unsuitable for handling, in poor condition or have prior damage. Crates and packaging should be of a design to adequately protect contents for handling by forklift and similar means.

#### STORAGE:

We assume no liability for loss or damage to crates or containers or the contents therein while containers are in storage, including but not limited to accessible storage or cold storage. You acknowledge that storage charges are for the use of the space and are not a form of insurance or a guarantee of security

Empty container labels will be available at the show site service desk. Affixing labels to the containers is the sole responsibility of you or your representatives. All previous labels should be removed or obliterated. We assume no responsibility for your failure to follow the above procedures; removal of containers with old empty labels or without FERN labels; shipping of containers with improper information or empty labels; or the removal or disposition of materials stored in containers with empty labels. It is understood that the labels are used for storage of empty containers only and we shall not be liable for loss or damage to any contents while containers are in storage, or for any mislabeled containers.





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### SHOW SITE:

You are solely responsible for damage or loss to any rental items in your possession or under your control in connection with your performance hereunder, including but not limited to damage or stains to carpet. Neither you nor your EACs may bring or use any kind of lift on the exhibit floor.

Our working hours are subject to change due to holidays, time of day or night worked, amount of time worked, and specific facility or union guidelines. The normal categories of hourly changes are: straight time, overtime, double time and holiday pay. Such hourly charges shall be set forth on the applicable Order.

### INBOUND SHIPMENTS:

Consistent with trade show industry practices, there may be a lapse of time between delivery of shipments to the booth and your arrival or that of your representatives, and during such time the material will be left unattended. We will not be responsible or liable for any loss, damage, theft, or disappearance of your materials after same have been delivered to your booth at the show site.

We shall not be liable for shipments received without individual freight bills, such as UPS, FedEx or other carriers who deliver in bulk and do not wait for shipment count and condition to be verified for individual shipments. Such shipments will be subject to verification and correction of count and condition and our receiving paperwork indicating any exceptions as delivered shall take precedence over shipper's signature of receipt.

### OUTBOUND SHIPMENTS & ITEMS LEFT AT SHOW SITE:

Consistent with trade show industry practices, there may be a lapse of time between the completion of packing and the actual pick-up of materials from the booth for loading onto a carrier, and during such time the material will be left unattended. We will not be responsible or liable for any loss, damage, theft or disappearance of your materials before same have been picked up for reloading or delivered to your carrier at the conclusion of the event.

We are not responsible for shipments left in your booth or elsewhere. We will count and ship pieces as we find the shipment(s) when we remove them from the exhibit hall. Circumstances may also warrant these items be sent to a remote facility and shipped from there. You will be responsible for any additional charges that result. You should insure yourself and your equipment and materials against loss or theft. We also recommend that you engage security services from the facility or show management.

All Material Handling Forms submitted to us by you will be checked at the time of pick-up from the booth and corrections will be made where discrepancies exist between the quantities of items on any form submitted to us and the actual count of such items at the booth at the time of pick-up.

We retain the right to dispose of materials left on the show floor without liability if left unattended, left without labels or not correctly labeled. A disposal fee will be charged to your account.

We load materials onto the carrier under directions from the carrier or driver of that carrier. Any loading onto the carrier will be understood to be under the exclusive supervision and control of the carrier or driver of that carrier. We assume no responsibility or liability for loss, damage, theft or disappearance of your materials that is caused by, arises out of or related to improperly loaded materials.

### RE-ROUTED FREIGHT:

In order to expedite removal of materials from show site as required by show management and/or the facility, we shall have the authority to change the your designated carrier if that carrier does not pick-up the shipment at the appointed time. Where no disposition is made by you, materials may be taken to a remote location to await your shipping instructions, and/or consigned to carrier of our choice. You agree to be responsible for charges relating to such rerouting and handling.

### INSURANCE:

It is understood that FERN is not an insurer. Insurance on exhibit materials, if any, shall be obtained by you, at your sole costs and expense from a third-party insurance provider. You agree to provide, and to cause your insurance carrier to provide, us with a release of subrogation to the extent of any insurance settlement.

### CLAIMS FOR LOSS:

You agree that in order to have a valid claim, notice of loss or damage to materials must be given to us or our agent within 24 hours of occurrence of any incident or prior to show close/removal, whichever is later. All claims reported after such period will be rejected. Such notice must include detail sufficient to identify the materials claimed to be lost or damaged, asserting our liability for alleged loss or damage and documentation indicating the specified or determinable dollar value of the claim. Damage reports, incident reports, inspection reports, notations of shortages or damage on freight bills or other documents do not constitute filing of a claim.

(a) PAYMENT FOR SERVICES MAY NOT BE WITHHELD. In the event of any dispute between you and us related to any loss, damage or claim, you shall not be entitled to and shall not withhold payment or any partial payment due to us as an offset against the amount of any alleged loss or damage. Any claims against us shall be considered separate transactions and shall be resolved on their own merits.

(b) MAXIMUM RECOVERY. If found liable for any loss, our sole and exclusive MAXIMUM liability for loss or damage to your materials and your sole and exclusive remedy is limited to \$0.50(USD) per pound per article with a maximum liability of \$100.00(USD) per item, or \$1,500.00(USD) per occurrence/shipment, whichever is less.

(c) BREACH OF CONTRACT AND/OR NEGLIGENCE ONLY. Our liability shall be limited to any loss or damage which results solely from our gross negligence in the actual physical handling of the items compromising your shipment(s) OR which results from a material breach of this Agreement and not for any other type of loss or damage. In no event shall we be liable to you or to any other party for special, collateral, exemplary, indirect, incidental, consequential or punitive damages, whether such damages occur either prior or subsequent to, or are alleged as a result of, tortious conduct, failure of our equipment or services or breach of any of the provisions of this Agreement, regardless of the form of action, whether in contract or in tort, including strict liability and negligence, even if we have been advised or has notice of the possibility of such damages, or for any damages caused by your failure to perform your responsibilities. Such excluded damages include but are not limited to loss of profits, loss of use, interruption of business or other consequential or indirect economic issues.



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### DECLARED VALUE:

Declarations of declared value are between you and your selected carrier ONLY and are in no way an extension of our maximum liability stated herein. We will use commercially reasonable efforts to transmit the declared value instructions to the selected carrier, however, we will not be liable for any claim arising from the transmittal of, or failure to transmit, declared value instructions to the carriers, nor for the failure of the carrier to uphold the declared value or any other term of carriage.

### FACILITIES AND SHOW ORGANIZERS:

You agree and understand that you, your agents and anyone working on your behalf must abide by and adhere to the rules and regulations of the facility being worked at, as well as any rules and regulations implemented by the show organizers.

### TERMINATION:

We may terminate this Agreement immediately upon written notice in the event you breach any term or provision hereof. We may also terminate this Agreement for any reason or no reason upon ten (10) days prior written notice to you. In either case, you shall be responsible for any fees or charges incurred prior to the effective date of such termination.

### INDEMNIFICATION:

You agree to indemnify, defend and forever hold harmless FERN and our employees, directors, officers and agents from and against any and all demands, claims, causes of action, fines, penalties, damages (including consequential), liabilities, judgments and expenses including but not limited to reasonable attorney's fees and investigation costs on account of personal injury, death, or damage to or loss of property or profits arising out of or contributed by any of the following:

- Your negligent supervision of your personnel (including, but not limited to, any labor secured through us) or the negligent supervision of such personnel by any of your employees, agents, representatives, customers, invitees and/or any EAC.
- Your negligence, willful misconduct, or deliberate act, or the negligence, willful misconduct, or deliberate act of your employees, agents, representatives, customers, invitees and/or any EAC at the show or exposition to which this Agreement relates, including but not limited to the misuse, improper use, unauthorized alteration or negligent handling of our equipment.
- Your violation of federal, state, county or local ordinances.
- Your violation of show regulations and/or rules as published and set forth by the facility and/or show management.

### WAIVER AND RELEASE:

You agree to waive and release all claims against us with regards to all matters for which we have disclaimed liability pursuant to the provisions of this Agreement.

### SEVERABILITY:

If any provision of this contract is deemed to be invalid, illegal, or not enforceable, the remainder of this contract shall remain in effect and not be impacted by such findings.

### WAIVER:

No waiver by us of any of the provisions of this Agreement is effective unless explicitly set forth in writing and signed by us. No failure to exercise, or delay in exercising, any right, remedy, power or privilege arising from this Agreement operates, or may be construed, as a waiver thereof. No single or partial exercise of any right, remedy, power or privilege hereunder precludes any other or further exercise thereof or the exercise of any other right, remedy, power or privilege.

### ASSIGNMENT:

You shall not assign, transfer, delegate or subcontract any of your rights or obligations under this Agreement without our prior written consent. Any purported assignment or delegation in violation of this Section shall be null and void. No assignment or delegation shall relieve you of any of your obligations hereunder. We may at any time assign or transfer any or all of its rights or obligations under this Agreement without your prior written consent to any affiliate or to any person acquiring all or substantially all of our assets.

### RELATIONSHIP OF THE PARTIES:

The relationship between the parties is that of independent contractors. Nothing contained in this Agreement shall be construed as creating any agency, partnership, joint venture or other form of joint enterprise, employment or fiduciary relationship between the parties, and neither party shall have authority to contract for or bind the other party in any manner whatsoever.

### NO THIRD-PARTY BENEFICIARIES:

This Agreement is for the sole benefit of the parties hereto and their respective successors and permitted assigns and nothing herein, express or implied, is intended to or shall confer upon any other person or entity any legal or equitable right, benefit or remedy of any nature whatsoever under or by reason of this Agreement.

### SURVIVAL:

The provisions of this Agreement which by their nature should apply beyond their terms will remain in force after any termination or expiration of this Agreement including, but not limited to, the following provisions: Insurance, Claims for Loss, Indemnification, Governing Law, Jurisdiction and Survival.

### AMENDMENT AND MODIFICATION:

This Agreement may only be amended or modified in a writing stating specifically that it amends this Agreement and is signed by an authorized representative of each party.

### GOVERNING LAW, JURISDICTION:

This Agreement shall be construed under the laws of the State of Ohio without reference to the conflicts of laws principles thereof. FERN and EXHIBITOR hereby consent to the executive jurisdiction and venue of the federal or state courts located in Hamilton County, Ohio for all actions or suits related to the interpretation or enforcement of this Agreement.



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[Click here](#) to view the Standard Furniture Rental Brochure

### CHAIRS & STOOLS

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	110	Sled Base Armless Side Chair	\$ 76.85	\$ 99.00	\$ _____
_____	103	Upholstered Armless Chair	\$ 94.40	\$ 122.75	\$ _____
_____	105	Upholstered Arm Chair	\$ 100.25	\$ 130.50	\$ _____
_____	121	Swivel Desk Chair	\$ 109.00	\$ 141.75	\$ _____
_____	131	Stool - Padded with Back	\$ 109.00	\$ 141.75	\$ _____

### PEDESTAL TABLES (Gray Nebula top)

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____		24" Diameter **CANNOT BE SKIRTED**			
_____	204	18"h Pedestal Table	\$ 95.75	\$ 124.50	\$ _____
_____	206	30"h Pedestal Table	\$ 99.00	\$ 128.75	\$ _____
_____	208	40"h Pedestal Table	\$ 131.00	\$ 180.50	\$ _____
_____		30" Diameter **CANNOT BE SKIRTED**			
_____	207	18"h Pedestal Table	\$ 127.00	\$ 165.25	\$ _____
_____	215	30"h Pedestal Table	\$ 109.00	\$ 141.75	\$ _____
_____	216	40"h Pedestal Table	\$ 138.00	\$ 179.50	\$ _____
_____		36" Diameter **CANNOT BE SKIRTED**			
_____	209	18"h Pedestal Table	\$ 135.75	\$ 187.00	\$ _____
_____	224	30"h Pedestal Table	\$ 143.25	\$ 197.50	\$ _____
_____	225	40"h Pedestal Table	\$ 203.00	\$ 280.00	\$ _____

<input type="checkbox"/> Yes, I have completed and included the Payment Authorization Form.	Sub Total	\$ _____
<b>If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.</b>	Tax 8.000%	\$ _____
	Grand Total	\$ _____

*Cancellation after deadline date will be charged at 50% of prevailing rate. Cancellation after installation will be 100% of prevailing rate.*

*Requests made after the deadline will be filled, as available, at the standard rate.*

*All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.*

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

Custom

standard furniture rental (chairs & pedestal tables)

072919-85307



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Choices not indicated will be selected by Fern to coordinate with show colors and size of exhibit.

### DISPLAY TABLES - 30" high X 2' wide

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	223	4'X30" h table skirted 3 sides (select skirt color below)	\$ 169.40	\$ 220.25	\$ _____
_____	233	6'x30" h table skirted 3 sides (select skirt color below)	\$ 200.00	\$ 260.00	\$ _____
_____	253	8'x30" h table skirted 3 sides (select skirt color below)	\$ 227.50	\$ 295.75	\$ _____
_____	522	Drape 4th side of 30"h table	\$ 66.75	\$ 87.00	\$ _____
_____	222	4'x30" h table not skirted	\$ 70.00	\$ 91.00	\$ _____
_____	232	6'x30" h table not skirted	\$ 83.00	\$ 108.00	\$ _____
_____	252	8'x30" h table not skirted	\$ 96.25	\$ 125.00	\$ _____
Table Skirt Color: <input type="checkbox"/> black (04) <input type="checkbox"/> blue (06) <input type="checkbox"/> gold (08) <input type="checkbox"/> gray (09) <input type="checkbox"/> green (10) <input type="checkbox"/> maroon (11) <input type="checkbox"/> plum (19) <input type="checkbox"/> red (14) <input type="checkbox"/> teal (18) <input type="checkbox"/> white (16)					

### DISPLAY TABLE COUNTERS - 40" high x 2' wide

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	229	4'X40" h table skirted 3 sides (select skirt color below)	\$ 200.50	\$ 260.50	\$ _____
_____	239	6'x40" h table skirted 3 sides (select skirt color below)	\$ 227.50	\$ 295.75	\$ _____
_____	259	8'x40" h table skirted 3 sides (select skirt color below)	\$ 264.00	\$ 343.25	\$ _____
_____	530	Drape 4th side of 40"h table	\$ 91.75	\$ 119.50	\$ _____
_____	228	4'x40" h table not skirted	\$ 83.00	\$ 108.00	\$ _____
_____	238	6'x40" h table not skirted	\$ 96.25	\$ 125.00	\$ _____
_____	258	8'x40" h table not skirted	\$ 109.00	\$ 141.75	\$ _____
Table Skirt Color: <input type="checkbox"/> black (04) <input type="checkbox"/> blue (06) <input type="checkbox"/> gold (08) <input type="checkbox"/> gray (09) <input type="checkbox"/> green (10) <input type="checkbox"/> maroon (11) <input type="checkbox"/> plum (19) <input type="checkbox"/> red (14) <input type="checkbox"/> teal (18) <input type="checkbox"/> white (16)					

### TABLETOP RISERS - 12" wide, Covered White

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	270	4' Undraped Riser w/Cover	\$ 70.00	\$ 91.00	\$ _____
_____	272	6' Undraped Riser w/Cover	\$ 96.25	\$ 125.00	\$ _____
_____	274	8' Undraped Riser w/Cover	\$ 123.50	\$ 160.50	\$ _____

☐ Yes, I have completed and included the Payment Authorization Form.

If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.

Sub Total

Tax 8.000%

Grand Total

Cancellation after deadline date will be charged at 50% of prevailing rate. Cancellation after installation will be 100% of prevailing rate.

Requests made after the deadline will be filled, as available, at the standard rate.

All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

Custom

standard furniture rental (tables & table risers)

072919-85307



1147 S White River Pkwy E Drive  
Indianapolis, IN 46225  
Phone: 317.635.9606  
Fax: 317.634.0993  
email: indianapolis@fernexpo.com

## 2019 Concrete Decor Show

October 29 - 31, 2019

Arlington Convention Center, Arlington, TX

03-11225-19

[Click here](#) to view the Accessories Rental Brochure

**Discount Deadline:**  
**October 15, 2019**

### ACCESSORIES

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	401	Wastebasket with Liner	\$ 41.25	\$ 53.75	\$ _____
_____	407	Easel, Tripod	\$ 50.25	\$ 65.75	\$ _____
_____	430	Tensa Stanchion	\$ 79.50	\$ 99.50	\$ _____
_____	425	Chrome Vertical Sign Frame 22"W x 28"H	\$ 92.00	\$ 115.00	\$ _____
_____	479	2-Arm Bag Stand	\$ 156.75	\$ 196.00	\$ _____
_____	413	Chrome Clothes Tree	\$ 78.50	\$ 98.25	\$ _____
_____	475	2'x8' Grid Panel	\$ 104.75	\$ 131.00	\$ _____
_____	476	Chrome Grid Legs (for freestanding Grid Panel)	\$ 22.50	\$ 28.25	\$ _____
_____	478	7-way Waterfall (for Grid Panels)	\$ 18.00	\$ 22.50	\$ _____

### CUSTOM BOOTH DRAPING and SKIRTING

[Click here](#) to view skirting and drape colors

Choices not indicated will be selected by Fern to coordinate with show colors and size of exhibit.

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	505	Vinyl Table Cover	\$ 33.50	\$ 43.75	\$ _____
_____	507	30" skirting (per linear foot) Skirt Color: <input type="checkbox"/> black (04) <input type="checkbox"/> blue (06) <input type="checkbox"/> gold (08) <input type="checkbox"/> gray (09) <input type="checkbox"/> green (10) <input type="checkbox"/> maroon (11) <input type="checkbox"/> plum (19) <input type="checkbox"/> red (14) <input type="checkbox"/> teal (18) <input type="checkbox"/> white (16)	\$ 15.50	\$ 20.25	\$ _____
_____	509	40" skirting (per linear foot) Skirt Color: <input type="checkbox"/> black (04) <input type="checkbox"/> blue (06) <input type="checkbox"/> gold (08) <input type="checkbox"/> gray (09) <input type="checkbox"/> green (10) <input type="checkbox"/> maroon (11) <input type="checkbox"/> plum (19) <input type="checkbox"/> red (14) <input type="checkbox"/> teal (18) <input type="checkbox"/> white (16)	\$ 19.75	\$ 25.75	\$ _____
_____	541	Custom Color Side rail Drape, 36" high (per linear foot) Drape Color: <input type="checkbox"/> black (04) <input type="checkbox"/> blue (06) <input type="checkbox"/> gold (08) <input type="checkbox"/> gray (09) <input type="checkbox"/> green (10) <input type="checkbox"/> maroon (11) <input type="checkbox"/> plum (19) <input type="checkbox"/> red (14) <input type="checkbox"/> teal (18) <input type="checkbox"/> white (16)	\$ 15.00	\$ 19.50	\$ _____
_____	543	Custom Color Background Drape, 8' high (per linear foot) Drape Color: <input type="checkbox"/> black (04) <input type="checkbox"/> blue (06) <input type="checkbox"/> gold (08) <input type="checkbox"/> gray (09) <input type="checkbox"/> green (10) <input type="checkbox"/> maroon (11) <input type="checkbox"/> plum (19) <input type="checkbox"/> red (14) <input type="checkbox"/> teal (18) <input type="checkbox"/> white (16)	\$ 23.00	\$ 30.00	\$ _____

☐ Yes, I have completed and included the Payment Authorization Form.

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Sub Total

\$ \_\_\_\_\_

Tax 8.000%

\$ \_\_\_\_\_

Grand Total

\$ \_\_\_\_\_

*Cancellation after deadline date will be charged at 50% of prevailing rate. Cancellation after installation will be 100% of prevailing rate.*

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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

Custom

accessories

072919-85307



1147 S White River Pkwy E Drive  
Indianapolis, IN 46225  
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Fax: 317.634.0993  
email: indianapolis@fernexpo.com

## 2019 Concrete Decor Show

October 29 - 31, 2019

Arlington Convention Center, Arlington, TX

03-11225-19

**Discount Deadline:**  
**October 15, 2019**

[Click here](#) to view carpet color samples

### STANDARD CARPET

- ☐ Black (04)      ☐ Ocean (OC)      ☐ Ruby (RU)      ☐ Gray (09)      ☐ Madison (80)  
☐ Denim (DE)      ☐ Red (14)      ☐ Evergreen (41)

Standard carpet is a 13 oz. carpet available in 10 colors in 10 ft. width. Standard carpet price includes rental, installation, removal and front edge taping only. If additional color options are desired, refer to the Custom Plush Carpet Rental form.

### STANDARD CARPET PACKAGE - **INLINE BOOTHS ONLY**

Standard Carpet Package includes carpet & padding

SELECT ONE	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
<input type="checkbox"/>	309	10 ft. x 10 ft. Standard Carpet & Padding	\$ 457.25	\$ 594.75	\$
<input type="checkbox"/>	310	10 ft. x 20 ft. Standard Carpet & Padding	\$ 571.50	\$ 743.00	\$
<input type="checkbox"/>	311	10 ft. x 30 ft. Standard Carpet & Padding	\$ 714.00	\$ 928.25	\$
<input type="checkbox"/>	312	10 ft. x 40 ft. Standard Carpet & Padding	\$ 892.50	\$ 1,160.25	\$

### STANDARD CARPET ONLY - **INLINE BOOTHS ONLY**

SELECT ONE	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
<input type="checkbox"/>	301	10 ft. x 10 ft. Standard Carpet	\$ 384.20	\$ 480.25	\$
<input type="checkbox"/>	302	10 ft. x 20 ft. Standard Carpet	\$ 480.25	\$ 624.50	\$
<input type="checkbox"/>	303	10 ft. x 30 ft. Standard Carpet	\$ 600.50	\$ 750.50	\$
<input type="checkbox"/>	304	10 ft. x 40 ft. Standard Carpet	\$ 717.00	\$ 896.25	\$

### COMPLETE AREA (requires a minimum order of 100 sq. ft.) - **ISLAND AND PENINSULA BOOTHS**

Please select option(s) below and calculate square footage.

Prices below are per sq. ft.

QTY	ITEM #	DESCRIPTION	SQUARE FOOTAGE	DISCOUNT RATE	STANDARD RATE	AMOUNT
	314	Standard Carpet	____ ft. x ____ ft. = ____ sq. ft.	\$ 5.75	\$ 7.00	\$
	350	Padded Area Size	____ ft. x ____ ft. = ____ sq. ft.	\$ 2.25	\$ 3.00	\$
	360	Plastic Covering	____ ft. x ____ ft. = ____ sq. ft.	\$ 1.25	\$ 1.75	\$

- ☐ Yes, I have completed and included the Payment Authorization Form.

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Sub Total

Tax 8.000%

Grand Total

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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

Custom

standard carpet rental

072919-85307



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## 2019 Concrete Decor Show

October 29 - 31, 2019

Arlington Convention Center, Arlington, TX

03-11225-19

**Discount Deadline:**  
**October 15, 2019**

[Click here](#) to view carpet color samples

### CUSTOM PLUSH CARPET (requires a minimum order of 100 sq. ft.)

- ☐ Berry (51) ☐ Blue Mist (68) ☐ Burgundy (48) ☐ Charcoal (66) ☐ Cherry Red (46) ☐ Colony Blue (62)  
☐ Ebony (47) ☐ Emerald (67) ☐ French Beige (65) ☐ Gray Pearl (64) ☐ Mocha (61) ☐ White (63)

Custom Plush carpet is an upgraded 28 oz. carpet in 12 decorator colors. Custom Plush carpet price includes laying, trimming, seaming, wastage, edge taping, rental and removal of carpet specifically cut to your exact measurements. Order must be received by Discount Deadline in order to ensure availability of color selection.

### CUSTOM PLUSH CARPET PACKAGE - **INLINE BOOTHS ONLY**

#### Custom Plush Carpet Package includes carpet and padding

SELECT ONE	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
<input type="checkbox"/>	335	10 ft. x 10 ft. Custom Plush Carpet & Padding	\$ 787.50	\$ 1,023.75	\$
<input type="checkbox"/>	336	10 ft. x 20 ft. Custom Plush Carpet & Padding	\$ 1,028.25	\$ 1,388.50	\$
<input type="checkbox"/>	337	10 ft. x 30 ft. Custom Plush Carpet & Padding	\$ 1,542.25	\$ 2,082.25	\$
<input type="checkbox"/>	338	10 ft. x 40 ft. Custom Plush Carpet & Padding	\$ 2,056.00	\$ 2,775.50	\$

### CUSTOM PLUSH CARPET ONLY - **INLINE BOOTHS ONLY**

SELECT ONE	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
<input type="checkbox"/>	331	10 ft. x 10 ft. Custom Plush Carpet	\$ 650.00	\$ 875.00	\$
<input type="checkbox"/>	332	10 ft. x 20 ft. Custom Plush Carpet	\$ 812.50	\$ 1,056.25	\$
<input type="checkbox"/>	333	10 ft. x 30 ft. Custom Plush Carpet	\$ 1,015.75	\$ 1,810.25	\$
<input type="checkbox"/>	334	10 ft. x 40 ft. Custom Plush Carpet	\$ 1,788.00	\$ 2,414.00	\$

### COMPLETE AREA (requires a minimum order of 100 sq. ft.) - **ISLAND AND PENINSULA BOOTHS**

Please select option(s) below and calculate square footage.

Prices below are per sq. ft.

QTY	ITEM #	DESCRIPTION	SQUARE FOOTAGE	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	328	Custom Plush Carpet	_____ ft. x _____ ft. = _____ sq. ft.	\$ 6.50	\$ 8.75	\$
_____	350	Padded Area Size	_____ ft. x _____ ft. = _____ sq. ft.	\$ 2.25	\$ 3.00	\$
_____	360	Plastic Covering	_____ ft. x _____ ft. = _____ sq. ft.	\$ 1.25	\$ 1.75	\$

- ☐ Yes, I have completed and included the Payment Authorization Form.  
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Sub Total	\$
Tax 8.000%	\$
Grand Total	\$

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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

Custom

custom plush carpet rental

072919-85307



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## 2019 Concrete Decor Show

October 29 - 31, 2019

Arlington Convention Center, Arlington, TX  
03-11225-19

**Deadline to Return this Form:**  
**October 15, 2019**

[Click here](#) for Premium Vinyl Flooring color options

### PREMIUM VINYL FLOORING

*Orders received after the deadline date will not be honored.*

*100 sq. ft. minimum order required.*

FernFlex is a PVC encapsulated fiberglass floor which has superior strength and stability. FernFlex is a 125 gauge thick product which has a 10 mil wear layer and can be used inside or outside. If running electrical, AV cords, etc. under the flooring, it is highly suggested to order vinyl floor padding.

ITEM #	DESCRIPTION	RATE	AMOUNT
380	Premium Vinyl Flooring _____ ft. x _____ ft. = _____ sq. ft.	\$ 5.05	\$ _____

Select Color:

- |   |  |   |
|---|--|---|
| <input type="checkbox"/> Blackwood (BC)     | <input type="checkbox"/> Brazilian Walnut (BW) | <input type="checkbox"/> Barnwood (BA)    |
| <input type="checkbox"/> Rustic Cherry (RC) | <input type="checkbox"/> Dark Maple (DM)       | <input type="checkbox"/> Light Maple (LM) |
| <input type="checkbox"/> Onyx (ON)          | <input type="checkbox"/> Concrete (CO)         | <input type="checkbox"/> Snow (SN)        |
| <input type="checkbox"/> Checkerboard (CK)  | <input type="checkbox"/> Silverwood (SW)       |   |

ITEM #	DESCRIPTION	RATE	AMOUNT
381	Vinyl Floor Padding _____ ft. x _____ ft. = _____ sq. ft.	\$ 2.35	\$ _____

☐ Yes, I have completed and included the Payment Authorization Form.

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Sub Total	\$ _____
Tax 8.000%	\$ _____
Grand Total	\$ _____

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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

FALSE

premium vinyl flooring

072919-85307





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Indianapolis, IN 46225  
Phone: 317.635.9606  
Fax: 317.634.0993  
email: indianapolis@fernexpo.com

## 2019 Concrete Decor Show

October 29 - 31, 2019

Arlington Convention Center, Arlington, TX

03-11225-19

**Discount Deadline:**  
**October 15, 2019**

[Click here](#) to view the Premium Furniture Brochure

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT	
	6200	Blanc Sofa	\$ 1,181.50	\$ 1,772.50	\$	Page 3
	6201	Blanc Loveseat	\$ 1,134.00	\$ 1,701.00	\$	
	6202	Blanc Chair	\$ 936.00	\$ 1,404.00	\$	
	6203	Blanc Bench Ottoman	\$ 558.00	\$ 837.00	\$	
	6204	Blanc Cube	\$ 189.00	\$ 283.50	\$	
	6205	Whisper White Leather Sofa	\$ 1,134.00	\$ 1,701.00	\$	
	6206	Whisper White Leather Loveseat	\$ 1,087.00	\$ 1,630.50	\$	
	6207	Whisper White Leather Chair	\$ 888.50	\$ 1,333.00	\$	Page 4
	6208	Whisper White Leather Bench Ottoman	\$ 491.50	\$ 737.50	\$	
	6209	Whisper White Leather Square Ottoman	\$ 491.50	\$ 737.50	\$	
	6210	Whisper White Leather Round Ottoman	\$ 491.50	\$ 737.50	\$	
	6211	Function White Leather Armless Chair	\$ 595.50	\$ 893.50	\$	
	6212	Function White Leather Corner	\$ 643.00	\$ 964.50	\$	
	6213	Continental White Leather Curved Loveseat	\$ 1,172.00	\$ 1,758.00	\$	
	6214	Continental White Leather Reverse Loveseat	\$ 1,134.00	\$ 1,701.00	\$	
	6215	Continental White Leather Wedge Ottoman	\$ 491.50	\$ 737.50	\$	
	6216	Continental White Leather Curved Bench	\$ 586.00	\$ 879.00	\$	
	6217	Continental White Leather Half Moon Ottoman	\$ 491.50	\$ 737.50	\$	
	6218	Sophistication White Leather Sofa	\$ 1,172.00	\$ 1,758.00	\$	
	6219	Sophistication White Leather Loveseat	\$ 784.50	\$ 1,177.00	\$	Page 6
	6220	Sophistication White Leather Chair	\$ 586.00	\$ 879.00	\$	
	6221	Sophistication White Leather Corner	\$ 586.00	\$ 879.00	\$	
	6222	Sophistication White Leather Ottoman	\$ 444.50	\$ 667.00	\$	
	6223	Boca Black Leather Corner	\$ 595.50	\$ 893.50	\$	
	6224	Boca Black Leather Armless	\$ 643.00	\$ 964.50	\$	
	6225	Metro Black Leather Sofa	\$ 973.50	\$ 1,460.50	\$	
	6226	Metro Black Leather Loveseat	\$ 926.50	\$ 1,390.00	\$	Page 6
	6227	Metro Black Leather Chair	\$ 728.00	\$ 1,092.00	\$	
	6228	Metro Black Leather Square Ottoman	\$ 491.50	\$ 737.50	\$	
	6229	Metro Black Leather Bench Ottoman	\$ 491.50	\$ 737.50	\$	
<input type="checkbox"/>	Yes, I have completed and included the Payment Authorization Form.			Sub Total	\$	
If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Desk at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.				Tax 8.000%	\$	
				Grand Total	\$	

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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_



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## 2019 Concrete Decor Show

October 29 - 31, 2019

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03-11225-19

**Discount Deadline:**  
**October 15, 2019**

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QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT	
	6230	Suave Midnight Sofa	\$ 841.50	\$ 1,262.50	\$	Page 7
	6231	Suave Midnight Loveseat	\$ 737.50	\$ 1,106.50	\$	
	6232	Suave Midnight Chair	\$ 548.50	\$ 823.00	\$	
	6233	Grammercy Charcoal Leather Sofa	\$ 1,087.00	\$ 1,630.50	\$	
	6234	Grammercy Charcoal Leather Loveseat	\$ 936.00	\$ 1,404.00	\$	
	6235	Grammercy Charcoal Leather Chair	\$ 595.50	\$ 893.50	\$	
	6236	Grammercy Charcoal Leather Corner	\$ 690.00	\$ 1,035.00	\$	
	6237	Parma Brown Leather Sofa	\$ 973.50	\$ 1,460.50	\$	Page 8
	6238	Parma Brown Leather Loveseat	\$ 926.50	\$ 1,390.00	\$	
	6239	Parma Brown Leather Chair	\$ 728.00	\$ 1,092.00	\$	
	6240	Parma Brown Leather Bench Ottoman	\$ 491.50	\$ 737.50	\$	
	6241	Montana Mocha Sofa	\$ 907.50	\$ 1,361.50	\$	
	6242	Montana Mocha Loveseat	\$ 794.00	\$ 1,191.00	\$	
	6243	Montana Mocha Chair	\$ 614.50	\$ 922.00	\$	
	6244	Madison Sofa	\$ 1,134.00	\$ 1,701.00	\$	Page 9
	6245	Madison Chair	\$ 652.50	\$ 979.00	\$	
	6246	Madison Sky Bench	\$ 463.50	\$ 695.50	\$	
	6247	Madison Ottoman - Willow	\$ 283.50	\$ 425.50	\$	
	6248	Madison Ottoman - Sand Dollar	\$ 283.50	\$ 425.50	\$	
	6249	Madison Ottoman - Apricot	\$ 283.50	\$ 425.50	\$	
	6250	Madison Ottoman - Sunflower	\$ 283.50	\$ 425.50	\$	
	6251	Chandler Red Leather Sofa	\$ 973.50	\$ 1,460.50	\$	Page 10
	6252	Chandler Red Leather Loveseat	\$ 926.50	\$ 1,390.00	\$	
	6253	Chandler Red Leather Chair	\$ 728.00	\$ 1,092.00	\$	
	6254	Chandler Red Leather Bench Ottoman	\$ 491.50	\$ 737.50	\$	
	6255	Evoke Sofa	\$ 1,474.50	\$ 2,212.00	\$	
	6256	Evoke Chair	\$ 784.50	\$ 1,177.00	\$	
	6257	Evoke Cocktail Table	\$ 491.50	\$ 737.50	\$	

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Sub Total \$  
Tax 8.000% \$  
Grand Total \$

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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_



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QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT	
	6258	Evoke End Table	\$ 444.50	\$ 667.00	\$	Page 11
	6259	Evoke Cube	\$ 302.50	\$ 454.00	\$	
	6260	Midnight Stage Chair	\$ 350.00	\$ 525.00	\$	
	6261	Chamois Stage Chair	\$ 350.00	\$ 525.00	\$	
	6262	Buckskin Stage Chair	\$ 350.00	\$ 525.00	\$	
	6263	Empire Chair Black Leather	\$ 643.00	\$ 964.50	\$	
	6264	Empire Chair White Leather	\$ 643.00	\$ 964.50	\$	
	6265	Ibizia Black Leather Chair	\$ 888.50	\$ 1,333.00	\$	
	6266	Ibizia White Leather Chair	\$ 888.50	\$ 1,333.00	\$	Page 12
	6267	Tulip Black Fabric Chair	\$ 387.50	\$ 581.50	\$	
	6268	Monarch Chair - Bright White	\$ 737.50	\$ 1,106.50	\$	
	6269	Continental White Leather Curved Bench	\$ 586.00	\$ 879.00	\$	
	6270	Metro Black Leather Square Ottoman	\$ 491.50	\$ 737.50	\$	
	6271	Whisper White Leather Square Ottoman	\$ 491.50	\$ 737.50	\$	
	6272	Grammercy Charcoal Leather Square Ottoman	\$ 491.50	\$ 737.50	\$	
	6273	Metro Black Leather Bench Ottoman	\$ 491.50	\$ 737.50	\$	
	6274	Whisper White Leather Bench Ottoman	\$ 491.50	\$ 737.50	\$	Page 13
	6275	Chandler Red Leather Bench Ottoman	\$ 491.50	\$ 737.50	\$	
	6276	Grammercy Charcoal Leather Bench Ottoman	\$ 491.50	\$ 737.50	\$	
	6277	Parma Brown Leather Bench Ottoman	\$ 491.50	\$ 737.50	\$	
	6278	Essentials White Leather Storage Ottoman	\$ 690.00	\$ 1,035.00	\$	
	6279	Grammercy Charcoal Leather Round Ottoman	\$ 491.50	\$ 737.50	\$	
	6280	Whisper White Leather Round Ottoman	\$ 491.50	\$ 737.50	\$	
	6281	Grammercy Charcoal 1/4 Round Ottoman	\$ 293.00	\$ 439.50	\$	
	6282	Whisper White 1/4 Round Ottoman	\$ 293.00	\$ 439.50	\$	Page 13
	6283	Madison Sky Bench	\$ 463.50	\$ 695.50	\$	
	6284	Madison Ottoman - Willow	\$ 283.50	\$ 425.50	\$	
	6285	Madison Ottoman - Sand Dollar	\$ 283.50	\$ 425.50	\$	
	6286	Madison Ottoman - Apricot	\$ 283.50	\$ 425.50	\$	

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Sub Total \$  
Tax 8.000% \$  
Grand Total \$

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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_



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03-11225-19

**Discount Deadline:**  
**October 15, 2019**

[Click here](#) to view the Premium Furniture Brochure

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT	
	6287	Madison Ottoman - Sunflower	\$ 283.50	\$ 425.50	\$	Page 13 (con't)
	6288	Essentials White Banquette (2 pcs)	\$ 1,474.50	\$ 2,212.00	\$	
	6289	Whisper White Tufted Leather Banquette (2 pcs)	\$ 1,474.50	\$ 2,212.00	\$	
	6290	Grammercy Charcoal Leather Banquette (2 pcs)	\$ 1,474.50	\$ 2,212.00	\$	
	6291	Essentials White Leather Turning Bed	\$ 1,767.50	\$ 2,651.50	\$	
	6292	Regency Orange Cube	\$ 189.00	\$ 283.50	\$	Page 14
	6293	Regency Teal Cube	\$ 189.00	\$ 283.50	\$	
	6294	Regency Ruby Cube	\$ 189.00	\$ 283.50	\$	
	6295	Regency Camel Cube	\$ 189.00	\$ 283.50	\$	
	6296	Regency Apple Cube	\$ 189.00	\$ 283.50	\$	
	6297	Regency Fuchsia Cube	\$ 189.00	\$ 283.50	\$	
	6298	Blanc Cube	\$ 189.00	\$ 283.50	\$	
	6299	Cube Ottoman - White	\$ 189.00	\$ 283.50	\$	
	6300	Cube Ottoman - Black	\$ 189.00	\$ 283.50	\$	
	6301	Cube Ottoman - Red	\$ 189.00	\$ 283.50	\$	
	6302	Cube Ottoman - Green	\$ 189.00	\$ 283.50	\$	Page 15
	6303	Cube Ottoman - Blue	\$ 189.00	\$ 283.50	\$	
	6304	Cube Ottoman - Purple	\$ 189.00	\$ 283.50	\$	
	6305	Essentials Turning Bed w/Charging Station Insert	\$ 1,966.00	\$ 2,949.00	\$	
	6306	Boca Bright White Corner - Charged	\$ 737.50	\$ 1,106.50	\$	
	6307	Boca Bright White Armless - Charged	\$ 680.50	\$ 1,021.00	\$	
	6308	Aspen Bar Table - Charged	\$ 1,153.00	\$ 1,729.50	\$	
	6309	Aspen Cocktail Table - Charged	\$ 643.00	\$ 964.50	\$	
	6310	White Conference Table - Charged	\$ 1,550.00	\$ 2,325.00	\$	
	6311	Patrice Tablet Chair	\$ 709.00	\$ 1,063.50	\$	
	6312	Lincoln Bench - Charged	\$ 1,087.00	\$ 1,630.50	\$	
	6313	Tribeca End Table	\$ 340.50	\$ 511.00	\$	
	6314	Tribeca Console Table	\$ 378.00	\$ 567.00	\$	
	6315	Tribeca Cocktail Table	\$ 359.50	\$ 539.50	\$	

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Tax 8.000%	\$
Grand Total	\$

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October 29 - 31, 2019

Arlington Convention Center, Arlington, TX

03-11225-19

**Discount Deadline:**  
**October 15, 2019**

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QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT	
	6316	Harmony End Table	\$ 340.50	\$ 511.00	\$	Page 15 (con't)
	6317	Harmony Console Table	\$ 378.00	\$ 567.00	\$	
	6318	Harmony Cocktail Table	\$ 359.50	\$ 539.50	\$	
	6319	Novel End Table	\$ 444.50	\$ 667.00	\$	
	6320	Novel Cocktail Table	\$ 491.50	\$ 737.50	\$	
	6321	Aria Red End Table	\$ 340.50	\$ 511.00	\$	Page 16
	6322	Aria Red Cocktail Table	\$ 359.50	\$ 539.50	\$	
	6323	Aria Green End Table	\$ 340.50	\$ 511.00	\$	
	6324	Aria Green Cocktail Table	\$ 359.50	\$ 539.50	\$	
	6325	Aria Blue End Table	\$ 340.50	\$ 511.00	\$	
	6326	Aria Blue Cocktail Table	\$ 359.50	\$ 539.50	\$	
	6327	Aria Purple End Table	\$ 340.50	\$ 511.00	\$	
	6328	Aria Purple Cocktail Table	\$ 359.50	\$ 539.50	\$	
	6329	Aria White End Table	\$ 340.50	\$ 511.00	\$	
	6330	Aria White Console Table	\$ 378.00	\$ 567.00	\$	
	6331	Aria White Cocktail Table	\$ 359.50	\$ 539.50	\$	
	6332	Aria Charcoal End Table	\$ 340.50	\$ 511.00	\$	
	6333	Aria Charcoal Console Table	\$ 378.00	\$ 567.00	\$	
	6334	Aria Charcoal Cocktail Table	\$ 359.50	\$ 539.50	\$	
	6335	Fuze End Table	\$ 369.00	\$ 553.50	\$	
	6336	Fuze Cocktail Table	\$ 425.50	\$ 638.50	\$	
	6337	Fuze Console Table	\$ 463.50	\$ 695.50	\$	
	6338	London End Table	\$ 369.00	\$ 553.50	\$	
	6339	London Console Table	\$ 463.50	\$ 695.50	\$	
	6340	London Cocktail Table	\$ 425.50	\$ 638.50	\$	
	6341	Brooklyn II Square End Table	\$ 312.00	\$ 468.00	\$	
	6342	Brooklyn II Round End Table	\$ 312.00	\$ 468.00	\$	
	6343	Brooklyn II Rect Cocktail Table	\$ 350.00	\$ 525.00	\$	
	6344	Brooklyn II Round Cocktail Table	\$ 350.00	\$ 525.00	\$	

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QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
	6345	Vivid End Table	\$ 340.50	\$ 511.00	\$
	6346	Vivid Console Table	\$ 378.00	\$ 567.00	\$
	6347	Vivid Cocktail Table	\$ 359.50	\$ 539.50	\$
	6348	Club End Table w/ Built-in LED Lighting	\$ 444.50	\$ 667.00	\$
	6349	Club Cocktail Table w/ Built-in LED Lighting	\$ 491.50	\$ 737.50	\$
	6350	Rose Table	\$ 387.50	\$ 581.50	\$
	6351	Zanzibar Table	\$ 387.50	\$ 581.50	\$
	6352	Cube, Black 24" End Table	\$ 350.00	\$ 525.00	\$
	6353	Cube, White 24" End Table	\$ 350.00	\$ 525.00	\$
	6354	Cube, Black 24" Cocktail Table	\$ 340.50	\$ 511.00	\$
	6355	Cube, White 24" Cocktail Table	\$ 340.50	\$ 511.00	\$
	6356	Phoebe Table - Yellow	\$ 227.00	\$ 340.50	\$
	6357	Phoebe Table - Lime Green	\$ 227.00	\$ 340.50	\$
	6358	Phoebe Table - Rose	\$ 227.00	\$ 340.50	\$
	6359	Phoebe Table - Gold	\$ 227.00	\$ 340.50	\$
	6360	Phoebe Table - Teal	\$ 227.00	\$ 340.50	\$
	6361	Hylton Tablet Table	\$ 302.50	\$ 454.00	\$
	6362	VIP Frosted Plexi Glow Bar 6'	\$ 1,285.50	\$ 1,928.50	\$
	6363	VIP Frosted Plexi Glow Bar 4'	\$ 1,087.00	\$ 1,630.50	\$
	6364	Black Bar - 2 Shelf	\$ 586.00	\$ 879.00	\$
	6365	White Bar - 2 Shelf	\$ 586.00	\$ 879.00	\$
	6366	Blox Bar Back	\$ 737.50	\$ 1,106.50	\$
	6367	Piazza Bar Back - Black	\$ 690.00	\$ 1,035.00	\$
	6368	Piazza Bar Back - White	\$ 690.00	\$ 1,035.00	\$
	6369	Vienna Stool - Gray	\$ 359.50	\$ 539.50	\$
	6370	Vienna Stool - Orange	\$ 359.50	\$ 539.50	\$
	6371	Vienna Stool - Teal	\$ 359.50	\$ 539.50	\$
	6372	Criss Cross Bar Stool - Espresso	\$ 321.50	\$ 482.50	\$
	6373	Criss Cross Bar Stool - White	\$ 321.50	\$ 482.50	\$

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QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
	6374	Escape Bar Stool - Natural Maple	\$ 274.50	\$ 412.00	\$
	6375	Silk Back Bar Stool - Black	\$ 302.50	\$ 454.00	\$
	6376	Silk Back Bar Stool - White	\$ 302.50	\$ 454.00	\$
	6377	Silk Back Bar Stool - Blue	\$ 302.50	\$ 454.00	\$
	6378	Silk Back Bar Stool - Green	\$ 302.50	\$ 454.00	\$
	6379	Silk Back Bar Stool - Purple	\$ 302.50	\$ 454.00	\$
	6380	Silk Back Bar Stool - Red	\$ 302.50	\$ 454.00	\$
	6381	Euro Bar Stool - Black	\$ 302.50	\$ 454.00	\$
	6382	Hourglass Bar Stool - Black	\$ 331.00	\$ 496.50	\$
	6383	Hourglass Bar Stool - White	\$ 331.00	\$ 496.50	\$
	6384	Equino Bar Stool - Black	\$ 331.00	\$ 496.50	\$
	6385	Equino Bar Stool - White	\$ 331.00	\$ 496.50	\$
	6386	Nexus Stool	\$ 282.00	\$ 423.00	\$
	6387	Clara Stool	\$ 321.50	\$ 482.50	\$
	6388	Marcus Bar Stool - Gunmetal	\$ 246.00	\$ 369.00	\$
	6389	Regal Stool - Brown Leather	\$ 331.00	\$ 496.50	\$
	6390	Caprice Bar Stool - Black	\$ 331.00	\$ 496.50	\$
	6391	Sonic Bar Stool - Black	\$ 274.50	\$ 412.00	\$
	6392	Vienna Chair - Gray	\$ 227.00	\$ 340.50	\$
	6393	Vienna Chair - Orange	\$ 227.00	\$ 340.50	\$
	6394	Vienna Chair - Teal	\$ 227.00	\$ 340.50	\$
	6395	Silk Back Armless Chair - Black	\$ 189.00	\$ 283.50	\$
	6396	Silk Back Armless Chair - White	\$ 189.00	\$ 283.50	\$
	6397	Silk Back Armless Chair - Blue	\$ 189.00	\$ 283.50	\$
	6398	Silk Back Armless Chair - Green	\$ 189.00	\$ 283.50	\$
	6399	Silk Back Armless Chair - Purple	\$ 189.00	\$ 283.50	\$
	6400	Silk Back Armless Chair - Red	\$ 189.00	\$ 283.50	\$
	6401	Nexus Chair	\$ 227.00	\$ 340.50	\$
	6402	Clara Chair	\$ 217.50	\$ 326.50	\$

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QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT	
	6403	Leslie Chair - White	\$ 170.50	\$ 256.00	\$	Page 21 (con't)
	6404	Criss Cross Chair - Espresso	\$ 217.50	\$ 326.50	\$	
	6405	Criss Cross Chair - White	\$ 217.50	\$ 326.50	\$	
	6406	Elio Chair	\$ 189.00	\$ 283.50	\$	
	6407	Caprice Chair - Black	\$ 189.00	\$ 283.50	\$	
	6408	Comet Stack Arm Chair - Black	\$ 265.00	\$ 397.50	\$	
	6409	Comet Stack Armless Chair - Black	\$ 246.00	\$ 369.00	\$	
	6410	Regal Dining Chair - Brown	\$ 274.50	\$ 412.00	\$	
	6411	Sonic Chair - Black	\$ 189.00	\$ 283.50	\$	Page 22
	6412	Escape Chair - Natural Maple	\$ 189.00	\$ 283.50	\$	
	6413	Euro Bar Table Black/Black 30" Round	\$ 340.50	\$ 511.00	\$	
	6414	Euro Bar Table Black/Black 36" Round	\$ 350.00	\$ 525.00	\$	
	6415	Silk Bar Table Black/Chrome 30" Round	\$ 340.50	\$ 511.00	\$	
	6416	Silk Bar Table Black/Chrome 36" Round	\$ 350.00	\$ 525.00	\$	
	6417	City Bar Table Maple/Black 30" Round	\$ 340.50	\$ 511.00	\$	
	6418	City Bar Table Maple/Black 36" Round	\$ 350.00	\$ 525.00	\$	
	6419	Park Ave Bar Table Maple/Chrome 30" Round	\$ 340.50	\$ 511.00	\$	Page 22
	6420	Park Ave Bar Table Maple/Chrome 36" Round	\$ 350.00	\$ 525.00	\$	
	6421	Summit Bar Table White/Black 30" Round	\$ 340.50	\$ 511.00	\$	
	6422	Summit Bar Table White/Black 36" Round	\$ 350.00	\$ 525.00	\$	
	6423	Blanco Bar Table White/Chrome 30" Round	\$ 340.50	\$ 511.00	\$	
	6424	Blanco Bar Table White/Chrome 36" Round	\$ 350.00	\$ 525.00	\$	
	6425	Fuze Bar Table	\$ 397.00	\$ 595.50	\$	
	6426	Blanco Bar Table - White/Chrome 24" Square	\$ 340.50	\$ 511.00	\$	
	6427	Blanco Rectangle Bar Table - White/Chrome	\$ 539.00	\$ 808.50	\$	Page 22
	6428	Spectrum Bar Table Red	\$ 378.00	\$ 567.00	\$	
	6429	Spectrum Bar Table Blue	\$ 378.00	\$ 567.00	\$	
	6430	Spectrum Bar Table Purple	\$ 378.00	\$ 567.00	\$	
	6431	Spectrum Bar Table Green	\$ 378.00	\$ 567.00	\$	

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QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT	
	6432	Chardonnay Glass & Chrome Bar Table	\$ 491.50	\$ 737.50	\$	Page 23 (cont)
	6433	Zinc Bar Table	\$ 520.00	\$ 780.00	\$	
	6434	Aspen Bar Table	\$ 983.00	\$ 1,474.50	\$	
	6435	Euro Café Table Black/Black 30" Round	\$ 340.50	\$ 511.00	\$	
	6436	Euro Café Table Black/Black 36" Round	\$ 350.00	\$ 525.00	\$	Page 24
	6437	Silk Café Table Black/Chrome 30" Round	\$ 340.50	\$ 511.00	\$	
	6438	Silk Café Table Black/Chrome 36" Round	\$ 350.00	\$ 525.00	\$	
	6439	Park Ave Café Table Maple/Chrome 30" Round	\$ 340.50	\$ 511.00	\$	
	6440	Park Ave Café Table Maple/Chrome 36" Round	\$ 350.00	\$ 525.00	\$	
	6441	City Café Table Maple/Black 30" Round	\$ 340.50	\$ 511.00	\$	
	6442	City Café Table Maple/Black 36" Round	\$ 350.00	\$ 525.00	\$	
	6443	Summit Café Table White/Black 30" Round	\$ 340.50	\$ 511.00	\$	
	6444	Summit Café Table White/Black 36" Round	\$ 350.00	\$ 525.00	\$	
	6445	Blanco Café Table White/Chrome 30" Round	\$ 340.50	\$ 511.00	\$	Page 25
	6446	Blanco Café Table White/Chrome 36" Round	\$ 350.00	\$ 525.00	\$	
	6447	Fuze Café Table	\$ 387.50	\$ 581.50	\$	
	6448	Blanco Café Table White/Chrome 24" Square	\$ 340.50	\$ 511.00	\$	
	6449	Blanco Café Table White/Chrome Rectangle	\$ 539.00	\$ 808.50	\$	
	6450	Spectrum Café Table Red	\$ 369.00	\$ 553.50	\$	
	6451	Spectrum Café Table Blue	\$ 369.00	\$ 553.50	\$	
	6452	Spectrum Café Table Purple	\$ 369.00	\$ 553.50	\$	
	6453	Spectrum Café Table Green	\$ 369.00	\$ 553.50	\$	
	6454	Aspen Dining Table	\$ 832.00	\$ 1,248.00	\$	Page 26
	6455	Brio Dining Table	\$ 1,134.00	\$ 1,701.00	\$	
	6456	Tamiri Black Leather High Back Chair	\$ 444.50	\$ 667.00	\$	
	6457	Tamiri Black Leather Mid Back Chair	\$ 378.00	\$ 567.00	\$	
	6458	Tamiri Black Leather Guest Chair	\$ 350.00	\$ 525.00	\$	
	6459	Accord Black Leather High Back	\$ 548.50	\$ 823.00	\$	
	6460	Accord White Leather High Back	\$ 548.50	\$ 823.00	\$	

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QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT	
	6461	Goal Black Task Chair With Arms	\$ 283.50	\$ 425.50		Page 26 (con't)
	6462	Goal Black Task Chair Armless	\$ 265.00	\$ 397.50		
	6463	Enterprise High Back Black Fabric Conference Chair	\$ 387.50	\$ 581.50		
	6464	Enterprise Mid Back Black Fabric Conference Chair	\$ 350.00	\$ 525.00		
	6465	Enterprise Guest Black Fabric Conference Chair	\$ 321.50	\$ 482.50	\$	
	6466	Goal Black Drafting Stool - Arms	\$ 302.50	\$ 454.00	\$	Page 27
	6467	Goal Black Drafting Stool - Armless	\$ 283.50	\$ 425.50	\$	
	6468	42" Round Conference Table - Black	\$ 482.00	\$ 723.00	\$	
	6469	42" Round Conference Table - Mahogany	\$ 482.00	\$ 723.00	\$	
	6470	Conference Rectangle Table 6' - Black	\$ 822.50	\$ 1,234.00	\$	
	6471	Conference Rectangle Table 6' - Mahogany	\$ 822.50	\$ 1,234.00	\$	
	6472	Conference Rectangle Table 6' - Maple	\$ 822.50	\$ 1,234.00	\$	
	6473	Conference Rectangle Table 6' - White	\$ 869.50	\$ 1,304.50	\$	
	6474	Conference Rectangle Table 8' - Black	\$ 888.50	\$ 1,333.00	\$	
	6475	Conference Rectangle Table 8' - Mahogany	\$ 888.50	\$ 1,333.00	\$	
	6476	Conference Rectangle Table 8' - Maple	\$ 888.50	\$ 1,333.00	\$	
	6477	Conference Rectangle Table 8' - White	\$ 936.00	\$ 1,404.00	\$	
	6478	Computer Kiosk - Black	\$ 718.50	\$ 1,078.00	\$	Page 28
	6479	Computer Kiosk - White	\$ 718.50	\$ 1,078.00	\$	
	6480	Computer Counter	\$ 350.00	\$ 525.00	\$	
	6481	Computer Desk	\$ 331.00	\$ 496.50	\$	
	6482	5 Shelf Bookcase - Black	\$ 690.00	\$ 1,035.00	\$	
	6483	5 Shelf Bookcase - Mahogany	\$ 690.00	\$ 1,035.00	\$	
	6484	Black Credenza	\$ 643.00	\$ 964.50	\$	
	6485	Black Double Pedestal Desk	\$ 737.50	\$ 1,106.50	\$	
	6486	Genoa Storage Credenza - Mahogany - 2 Drawer	\$ 643.00	\$ 964.50	\$	
	6487	Genoa Kneespace Storage Credenza - Mahogany	\$ 595.50	\$ 893.50	\$	
	6488	Genoa Exec. Desk - Mahogany - Double Pedestal	\$ 765.50	\$ 1,148.50	\$	

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QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT	
	6489	Vivid Café - Square Table Glass	\$ 595.50	\$ 893.50	\$	Page 29
	6490	Vivid Café - Rectangle Table Glass	\$ 690.00	\$ 1,035.00	\$	
	6491	Brooklyn II Rect Dining Table	\$ 718.50	\$ 1,078.00	\$	
	6492	Brooklyn II Round Dining Table	\$ 558.00	\$ 837.00	\$	
	6493	Aspen Dining Table	\$ 832.00	\$ 1,248.00	\$	
	6494	Brio Dining Table	\$ 1,134.00	\$ 1,701.00	\$	
	6495	2 Drawer Vertical File - Letter Size Black	\$ 236.50	\$ 355.00	\$	Page 30
	6496	2 Drawer Vertical File - Legal Size Black	\$ 302.50	\$ 454.00	\$	
	6497	4 Drawer Vertical File - Letter Size Black	\$ 312.00	\$ 468.00	\$	
	6498	4 Drawer Vertical File - Legal Size Black	\$ 350.00	\$ 525.00	\$	
	6499	2 Drawer Lateral File - Black	\$ 312.00	\$ 468.00	\$	
	6500	2 Drawer Lateral File - Black	\$ 369.00	\$ 553.50	\$	
	6501	4 Drawer Lateral File - Black	\$ 397.00	\$ 595.50	\$	Page 31
	6502	Storage Cabinet - Black	\$ 397.00	\$ 595.50	\$	
	6503	Display Pedestal 14" x 42" Black	\$ 472.50	\$ 709.00	\$	
	6504	Display Pedestal 24" x 42" Black	\$ 576.50	\$ 865.00	\$	
	6505	Display Pedestal 18" x 42" Black	\$ 529.50	\$ 794.50	\$	
	6506	Display Pedestal 14" x 42" White	\$ 472.50	\$ 709.00	\$	
	6507	Display Pedestal 14" x 36" Black	\$ 406.50	\$ 610.00	\$	
	6508	Display Pedestal 24" x 36" Black	\$ 576.50	\$ 865.00	\$	
	6509	Display Pedestal 14" x 36" White	\$ 406.50	\$ 610.00	\$	
	6510	Display Pedestal 24" x 36" White	\$ 576.50	\$ 865.00	\$	
	6511	Display Pedestal 14" x 30" Black	\$ 369.00	\$ 553.50	\$	
	6512	Display Pedestal 24" x 30" Black	\$ 548.50	\$ 823.00	\$	
	6513	Display Pedestal 18" x 30" Black	\$ 387.50	\$ 581.50	\$	
	6514	Display Pedestal 14" x 30" White	\$ 369.00	\$ 553.50	\$	
	6515	Locking Pedestal Black	\$ 718.50	\$ 1,078.00	\$	
	6516	Locking Pedestal White	\$ 718.50	\$ 1,078.00	\$	
	6517	Fuze Pedestal	\$ 397.00	\$ 595.50	\$	
	6518	London Pedestal	\$ 397.00	\$ 595.50	\$	

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Sub Total \$  
Tax 8.000% \$  
Grand Total \$

*Cancellation after deadline date will be charged at 75% of prevailing rate. Cancellation after installation will be 100% of prevailing rate.*

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Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_



1147 S White River Pkwy E Drive  
Indianapolis, IN 46225  
Phone: 317.635.9606  
Fax: 317.634.0993  
email: indianapolis@fernexpo.com

## 2019 Concrete Decor Show

October 29 - 31, 2019

Arlington Convention Center, Arlington, TX

03-11225-19

**Discount Deadline:**

**October 15, 2019**

[Click here](#) to view the Premium Furniture Brochure

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT	
	6519	Stanchion Chrome	\$ 104.00	\$ 156.00	\$	Page 32
	6520	Stanchion Rope - Red Velour	\$ 57.00	\$ 85.50	\$	
	6521	Literature Stand - Black	\$ 265.00	\$ 397.50	\$	
	6522	Literature Stand - Aluminum	\$ 265.00	\$ 397.50	\$	
	6523	Literature Rack - Black Metal	\$ 274.50	\$ 412.00	\$	
	6524	Compact Refrigerator White - 4.0 Cu Ft	\$ 491.50	\$ 737.50	\$	
	6525	iPad® Stand Black	\$ 302.50	\$ 454.00	\$	
	6526	iPad® Stand Silver	\$ 302.50	\$ 454.00	\$	
	6527	Brushed Steel Table Lamp - White	\$ 170.50	\$ 256.00	\$	Page 33
	6528	Brushed Steel Floor Lamp - White	\$ 246.00	\$ 369.00	\$	
	6529	Brushed Nickel Table Lamp - White	\$ 170.50	\$ 256.00	\$	
	6530	Brushed Nickel Floor Lamp - White	\$ 246.00	\$ 369.00	\$	
	6531	Rubbed Bronze Table Lamp - White	\$ 170.50	\$ 256.00	\$	
	6532	Rubbed Bronze Floor Lamp - White	\$ 246.00	\$ 369.00	\$	
	6533	Brushed Steel Table Lamp - Red	\$ 170.50	\$ 256.00	\$	
	6534	Brushed Steel Floor Lamp - Red	\$ 246.00	\$ 369.00	\$	
	6535	Neutrino Steel Floor Lamp - Steel	\$ 246.00	\$ 369.00	\$	

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**Deadline to Order:**  
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### FABRIC BACKWALLS

QTY	ITEM #	DESCRIPTION	PURCHASE PRICE	AMOUNT
_____	4502	10' Pop-up • 118" w x 89" h x 23.5" d • Frame with Dye Graphic, (2) Lights and Wheeled Bag	\$ 2,099.00	\$ _____
_____	4504	10' Backlit Pop-up • 117" w x 89" h x 23.5" d • Frame with Backlit Dye Graphic, Lights and (5) Soft-Sided Bags	\$ 3,300.00	\$ _____
_____	4506	10' Pop-up w/ Media Mount • 117" w x 89" h x 23.5" d • Frame with Dye Graphic, (1) Light and (1) Hard Case • Accessory: (1) Monitor Bracket (VESA 400x400 Max) <i>Note: Frame can support a maximum 30lbs load</i>	\$ 3,354.00	\$ _____

### FABRIC HANGING SIGNS

QTY	ITEM #	DESCRIPTION	PURCHASE PRICE	AMOUNT
_____	4508	Ring Hanging Sign • 16' x 48" h • Single Sided Graphic • Includes frame and hanging cables packed into a nylon bag	\$ 3,742.00	\$ _____
_____	4512	Square Hanging Sign • 10' l x 48" h • Single Sided Graphic • Includes frame and hanging cables packed into a nylon bag	\$ 2,326.00	\$ _____
_____	4514	Rectangular Hanging Sign • 12' l x 6' w x 36" h • Includes frame and hanging cables packed into a nylon bag • 117" w x 89" h x 23.5" d	\$ 2,635.00	\$ _____

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Sub Total	\$ _____
Tax 8.000%	\$ _____
Grand Total	\$ _____

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### ACCESSORIES

QTY	ITEM #	DESCRIPTION	PURCHASE PRICE	AMOUNT
_____	4516	6' Table Throw (fits 72" x 30" x 30" table) • Full color images are printed on all visible sides	\$ 456.00	\$ _____
_____	4518	8' Table Throw (fits 96" x 30" x 30" table) • Full color images are printed on all visible sides	\$ 513.00	\$ _____
_____	4522	Table Top Display • Single sided • Includes frame, graphic cover and hard shipping case <i>Does not include table</i>	\$ 1,835.00	\$ _____
_____	4524	Vinyl Banner Stand • 33"w x 80"h • Single Sided Graphic	\$ 319.00	\$ _____
_____	4526	Mesh Literature Rack • Includes hard shipping case	\$ 383.00	\$ _____

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Premium package graphics panels are printed on foam core. Non-graphic infill panels come standard in white PVC. For additional panel options and cost, contact a Fern representative. Item availability and styles may vary per location. Please order furniture, floral and electrical separately.

### 10' x 20' INLINE EXHIBIT

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	4024	Premium Package (select Exhibit options below)	\$ 8,250.75	\$ 11,138.50	\$ _____
		Premium Carpet: <input type="checkbox"/> berry (51) <input type="checkbox"/> blue mist (68) <input type="checkbox"/> burgundy (48) <input type="checkbox"/> charcoal (66) <input type="checkbox"/> cherry red (46) <input type="checkbox"/> colony blue (62) <input type="checkbox"/> ebony (47) <input type="checkbox"/> emerald (67) <input type="checkbox"/> french beige (65) <input type="checkbox"/> gray pearl (64) <input type="checkbox"/> mocha (61) <input type="checkbox"/> white (63)			
		Please refer to the <a href="#">Graphic Submission Guidelines</a> or contact Fern for instructions on submitting your graphics.			

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	4010	Standard Package (select Exhibit options below)	\$ 5,591.00	\$ 7,547.75	\$ _____
		Standard Carpet: <input type="checkbox"/> black (04) <input type="checkbox"/> ocean (OC) <input type="checkbox"/> ruby (RU) <input type="checkbox"/> gray (09) <input type="checkbox"/> madison (80) <input type="checkbox"/> denim (DE) <input type="checkbox"/> red (14) <input type="checkbox"/> evergreen (41)			
		Header Sign Copy: _____			
		Sign Lettering Color: <input type="checkbox"/> black <input type="checkbox"/> blue <input type="checkbox"/> red			

### 20' x 20' ISLAND EXHIBIT

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	4026	Enhanced Package (select Exhibit options below)	\$ 16,070.00	\$ 21,694.75	\$ _____
		Premium Carpet: <input type="checkbox"/> berry (51) <input type="checkbox"/> blue mist (68) <input type="checkbox"/> burgundy (48) <input type="checkbox"/> charcoal (66) <input type="checkbox"/> cherry red (46) <input type="checkbox"/> colony blue (62) <input type="checkbox"/> ebony (47) <input type="checkbox"/> emerald (67) <input type="checkbox"/> french beige (65) <input type="checkbox"/> gray pearl (64) <input type="checkbox"/> mocha (61) <input type="checkbox"/> white (63)			
		Please refer to the <a href="#">Graphic Submission Guidelines</a> or contact Fern for instructions on submitting your graphics.			

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	4012	Standard Package (select Exhibit options below)	\$ 11,458.75	\$ 15,469.25	\$ _____
		Standard Carpet: <input type="checkbox"/> black (04) <input type="checkbox"/> ocean (OC) <input type="checkbox"/> ruby (RU) <input type="checkbox"/> gray (09) <input type="checkbox"/> madison (80) <input type="checkbox"/> denim (DE) <input type="checkbox"/> red (14) <input type="checkbox"/> evergreen (41)			
		Header Sign Copy: _____			
		Sign Lettering Color: <input type="checkbox"/> black <input type="checkbox"/> blue <input type="checkbox"/> red			

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Sub Total \$ \_\_\_\_\_

Tax 8.000% \$ \_\_\_\_\_

Grand Total \$ \_\_\_\_\_

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### TABLETOP EXHIBIT

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
	4014	Premium Package (select Exhibit options below)	\$ 1,687.50	\$ 2,277.50	\$
		Premium Carpet: <input type="checkbox"/> berry (51) <input type="checkbox"/> blue mist (68) <input type="checkbox"/> burgundy (48) <input type="checkbox"/> charcoal (66) <input type="checkbox"/> cherry red (46) <input type="checkbox"/> colony blue (62) <input type="checkbox"/> ebony (47) <input type="checkbox"/> emerald (67) <input type="checkbox"/> french beige (65) <input type="checkbox"/> gray pearl (64) <input type="checkbox"/> mocha (61) <input type="checkbox"/> white (63)			
		Table Skirt Color: <input type="checkbox"/> black (04) <input type="checkbox"/> blue (06) <input type="checkbox"/> gold (08) <input type="checkbox"/> gray (09) <input type="checkbox"/> green (10) <input type="checkbox"/> maroon (11) <input type="checkbox"/> plum (19) <input type="checkbox"/> red (14) <input type="checkbox"/> teal (80) <input type="checkbox"/> white (16)			
		Please refer to the <a href="#">Graphic Submission Guidelines</a> or contact Fern for instructions on submitting your graphics.			

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
	4002	Standard Package (select Exhibit options below)	\$ 1,193.50	\$ 1,610.75	\$
		Standard Carpet: <input type="checkbox"/> black (04) <input type="checkbox"/> ocean (OC) <input type="checkbox"/> ruby (RU) <input type="checkbox"/> gray (09) <input type="checkbox"/> madison (80) <input type="checkbox"/> denim (DE) <input type="checkbox"/> red (14) <input type="checkbox"/> evergreen (41)			
		Table Skirt Color: <input type="checkbox"/> black (04) <input type="checkbox"/> blue (06) <input type="checkbox"/> gold (08) <input type="checkbox"/> gray (09) <input type="checkbox"/> green (10) <input type="checkbox"/> maroon (11) <input type="checkbox"/> plum (19) <input type="checkbox"/> red (14) <input type="checkbox"/> teal (80) <input type="checkbox"/> white (16)			
		Header Sign Copy: _____			
		Sign Lettering Color: <input type="checkbox"/> black <input type="checkbox"/> blue <input type="checkbox"/> red			

### 10' x 10' INLINE EXHIBIT

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
	4016	Premium Package (select Exhibit options below)	\$ 3,639.50	\$ 4,913.00	\$
		Premium Carpet: <input type="checkbox"/> berry (51) <input type="checkbox"/> blue mist (68) <input type="checkbox"/> burgundy (48) <input type="checkbox"/> charcoal (66) <input type="checkbox"/> cherry red (46) <input type="checkbox"/> colony blue (62) <input type="checkbox"/> ebony (47) <input type="checkbox"/> emerald (67) <input type="checkbox"/> french beige (65) <input type="checkbox"/> gray pearl (64) <input type="checkbox"/> mocha (61) <input type="checkbox"/> white (63)			
		Please refer to the <a href="#">Graphic Submission Guidelines</a> or contact Fern for instructions on submitting your graphics.			

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
	4004	Standard Package (select Exhibit options below)	\$ 2,078.75	\$ 2,806.50	\$
		Standard Carpet: <input type="checkbox"/> black (04) <input type="checkbox"/> ocean (OC) <input type="checkbox"/> ruby (RU) <input type="checkbox"/> gray (09) <input type="checkbox"/> madison (80) <input type="checkbox"/> denim (DE) <input type="checkbox"/> red (14) <input type="checkbox"/> evergreen (41)			
		Header Sign Copy: _____			
		Sign Lettering Color: <input type="checkbox"/> black <input type="checkbox"/> blue <input type="checkbox"/> red			

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Sub Total \$

Tax 8.000% \$

Grand Total \$

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### 10' x 10' CENTER EXHIBIT

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	4018	Premium Package (select Exhibit options below)	\$ 3,636.25	\$ 4,909.25	\$ _____
		Premium Carpet: <input type="checkbox"/> berry (51) <input type="checkbox"/> blue mist (68) <input type="checkbox"/> burgundy (48) <input type="checkbox"/> charcoal (66) <input type="checkbox"/> cherry red (46) <input type="checkbox"/> colony blue (62) <input type="checkbox"/> ebony (47) <input type="checkbox"/> emerald (67) <input type="checkbox"/> french beige (65) <input type="checkbox"/> gray pearl (64) <input type="checkbox"/> mocha (61) <input type="checkbox"/> white (63)			
		Please refer to the <a href="#">Graphic Submission Guidelines</a> or contact Fern for instructions on submitting your graphics.			

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	4006	Standard Package (select Exhibit options below)	\$ 2,579.00	\$ 3,481.75	\$ _____
		Standard Carpet: <input type="checkbox"/> black (04) <input type="checkbox"/> ocean (OC) <input type="checkbox"/> ruby (RU) <input type="checkbox"/> gray (09) <input type="checkbox"/> madison (80) <input type="checkbox"/> denim (DE) <input type="checkbox"/> red (14) <input type="checkbox"/> evergreen (41)			
		Header Sign Copy: _____			
		Sign Lettering Color: <input type="checkbox"/> black <input type="checkbox"/> blue <input type="checkbox"/> red			

### 10' X 10' INLINE EXHIBIT WITH PEDESTAL

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	4020	Premium Package (select Exhibit options below)	\$ 4,338.00	\$ 5,856.00	\$ _____
		Premium Carpet: <input type="checkbox"/> berry (51) <input type="checkbox"/> blue mist (68) <input type="checkbox"/> burgundy (48) <input type="checkbox"/> charcoal (66) <input type="checkbox"/> cherry red (46) <input type="checkbox"/> colony blue (62) <input type="checkbox"/> ebony (47) <input type="checkbox"/> emerald (67) <input type="checkbox"/> french beige (65) <input type="checkbox"/> gray pearl (64) <input type="checkbox"/> mocha (61) <input type="checkbox"/> white (63)			
		Please refer to the <a href="#">Graphic Submission Guidelines</a> or contact Fern for instructions on submitting your graphics.			

QTY	ITEM #	DESCRIPTION	DISCOUNT	STANDARD	AMOUNT
_____	4008	Standard Package (select Exhibit options below)	\$ 2,512.75	\$ 3,392.00	\$ _____
		Standard Carpet: <input type="checkbox"/> black (04) <input type="checkbox"/> ocean (OC) <input type="checkbox"/> ruby (RU) <input type="checkbox"/> gray (09) <input type="checkbox"/> madison (80) <input type="checkbox"/> denim (DE) <input type="checkbox"/> red (14) <input type="checkbox"/> evergreen (41)			
		Header Sign Copy: _____			
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Non-graphic infill panels come standard in white PVC. For additional panel options and cost, contact a Fern representative. Styles and sizes may vary depending on location. Contact Fern for exact dimensions.

### COUNTERS

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	4041	1 M x $\frac{1}{2}$ M x 30"h, locking	\$ 434.50	\$ 586.50	\$ _____
_____	4043	1 M x $\frac{1}{2}$ M x 40"h, locking	\$ 512.75	\$ 691.75	\$ _____
_____	4042	2 M x $\frac{1}{2}$ M x 30"h, locking	\$ 723.25	\$ 977.00	\$ _____
_____	4044	2 M x $\frac{1}{2}$ M x 40"h, locking	\$ 789.75	\$ 1,066.50	\$ _____
_____	4080	Full View Showcase, locking	\$ 946.75	\$ 1,278.00	\$ _____

### FREESTANDING UNITS

_____	4031	8' x 1 M Freestanding Panel	\$ 338.00	\$ 456.00	\$ _____
_____	4055	One Sided Gondola w/2 shelves	\$ 434.50	\$ 586.50	\$ _____
_____	4056	Two Sided Gondola w/4 shelves	\$ 530.75	\$ 716.25	\$ _____

### KIOSKS & TOWERS

_____	4033	8' Triangle Kiosk	\$ 717.75	\$ 968.75	\$ _____
_____	4034	8' Square Kiosk	\$ 946.75	\$ 1,278.00	\$ _____
_____	4035	Wire-wall Kiosk	\$ 386.25	\$ 521.50	\$ _____
_____	4036	Media Cabinet	\$ 946.75	\$ 1,278.00	\$ _____
_____	4037	12' Triangle Tower	\$ 868.50	\$ 1,172.25	\$ _____
_____	4038	12' Square Tower	\$ 1,151.50	\$ 1,554.00	\$ _____

### SHELVING UNITS & PEDESTALS

_____	4003	Shelf Cabinet Unit w/30" cabinet, locking	\$ 946.75	\$ 1,278.00	\$ _____
_____	4005	Shelf Cabinet Unit w/40" cabinet, locking	\$ 1,048.75	\$ 1,416.00	\$ _____
_____	4053	$\frac{1}{2}$ M x 1 M Planter Box	\$ 145.25	\$ 196.25	\$ _____
_____	4063	$\frac{1}{2}$ M x 30" h Pedestal	\$ 289.75	\$ 391.50	\$ _____
_____	4064	$\frac{1}{2}$ M x 40" h Pedestal	\$ 386.25	\$ 521.50	\$ _____

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Sub Total

\$ \_\_\_\_\_

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Tax 8.000%

\$ \_\_\_\_\_

Grand Total

\$ \_\_\_\_\_

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### ACCESSORIES

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
_____	4071	1 M Straight Shelf	\$ 66.75	\$ 90.50	\$ _____
_____	4072	1 M Angled Shelf	\$ 66.75	\$ 90.50	\$ _____
_____	4082	Halogen Arm Light	\$ 66.75	\$ 90.50	\$ _____
_____	4073	Pamphlet Pocket (5" x 9")	\$ 39.75	\$ 53.50	\$ _____
_____	4074	Letter Pocket (9" x 9")	\$ 48.75	\$ 65.75	\$ _____
_____	4075	Brochure Pocket (9" x 11")	\$ 57.75	\$ 77.75	\$ _____

### OFFICE / STORAGE CLOSETS

Office and meeting room structures are available in a Hardwall, Velcro or Smoked Plexiglas. Please contact Fern for a quote.

In addition, logo's and other graphics can be applied to the walls of rooms, meter panels and other accessory items at competitive prices. We offer full color digital printing and laminating of your artwork or if you prefer, we can create custom graphics specifically to suit your needs. Please ask a Fern representative for assistance.

Sub Total	\$ _____
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### FOUR COLOR DIGITAL SIGNS

[Click here](#) for Graphics Submission Guidelines

Prices indicated are based upon process color printing, mounting and laminating on showcard or foam core. Signs other than sizes listed will be prepared on a sq. ft. basis, rounded to the nearest 1/2 ft. x 1/2 ft. Minimum order is \$30.00.

Emblems, trademarks, logos, special style lettering, etc., are inclusive of the above prices. Please go to our graphics submission guidelines for additional information. If you have any questions on formats supported please contact Fern Exposition and Event Services.

QTY	ITEM #	DESCRIPTION	DISCOUNT RATE	STANDARD RATE	AMOUNT
___	861	7" x 11" Digital	\$ 66.75	\$ 87.00	\$ _____
___	863	11" x 14" Digital	\$ 81.00	\$ 105.50	\$ _____
___	865	14" x 22" Digital	\$ 102.00	\$ 132.75	\$ _____
___	867	7" x 44" Digital	\$ 102.00	\$ 132.75	\$ _____
___	871	14" x 44" Digital	\$ 158.75	\$ 206.50	\$ _____
___	873	22" x 28" Digital	\$ 158.75	\$ 206.50	\$ _____
___	875	28" x 44" Digital	\$ 203.25	\$ 264.25	\$ _____
___	879	24" x 96" Digital	\$ 509.75	\$ 527.75	\$ _____
___	881	48" x 96" Digital	\$ 1,019.25	\$ 1,325.25	\$ _____
___	882	Foam core _____ x _____ = _____ sq ft (price is per sq ft)	\$ 33.00	\$ 43.00	\$ _____
___	883	Sentra _____ x _____ = _____ sq ft (price is per sq ft)	\$ 38.00	\$ 49.50	\$ _____
___	885	SGL Banner _____ x _____ = _____ sq ft (price is per sq ft)	\$ 18.25	\$ 23.75	\$ _____
___	887	DBL Banner _____ x _____ = _____ sq ft (price is per sq ft)	\$ 35.50	\$ 45.75	\$ _____

Sign Copy: \_\_\_\_\_

Color of Background: \_\_\_\_\_

Color of Lettering: \_\_\_\_\_

Sign Orientation: ☐ Vertical ☐ Horizontal

<input type="checkbox"/> Yes, I have completed and included the Payment Authorization Form.	Sub Total	\$ _____
<b>If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.</b>	Tax 8.000%	\$ _____
	Grand Total	\$ _____

*No refund on orders cancelled after the deadline date.*

*Requests made after the deadline will be filled, as available, at the standard rate.*

*All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.*

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

Custom

graphics

072919-85307



1147 S White River Pkwy E Drive  
Indianapolis, IN 46225  
Phone: 317.635.9606  
Fax: 317.634.0993  
email: indianapolis@fernexpo.com

## 2019 Concrete Decor Show

October 29 - 31, 2019

Arlington Convention Center, Arlington, TX

03-11225-19

**Discount Deadline:**  
**October 15, 2019**

### CLEANING SERVICES

All rental carpets ordered from Fern Exposition and Event Services are installed in clean condition. Any cleaning service required within your booth space for debris accumulated during set-up and exhibit hours should be ordered below. Cleaning will be done each evening. Any cleaning service required within your booth the following morning will result in a re-vacuum charge of \$0.21 per sq. ft. There will be an additional charge for cleaning carpets that are subjected to excessive wear and tear such as wood or metal shavings generated by demonstrations, food sampling, landscape, etc.

### VACUUM/SHAMPOO/MOP

All rates are based on the total square footage of your exhibit space  
(100 sq. ft. minimum)

Prices below are per  
square foot

<input type="checkbox"/>	903	Vacuum - DAILY of carpet, empty wastebaskets before initial opening of exhibit and daily thereafter.	\$	0.48 (Per Day)
<input type="checkbox"/>	901	Vacuum - ONCE of carpet, empty wastebaskets ONCE before initial opening of exhibit.	\$	0.51
<input type="checkbox"/>	905	Shampoo - ONCE before initial opening of exhibit.	\$	0.72

### ESTIMATED CLEANING SERVICE COST

Exhibit Space: \_\_\_\_\_ ft. X \_\_\_\_\_ ft. = \_\_\_\_\_ sq. ft. (100 sq. ft. minimum) X \$ \_\_\_\_\_ per sq. ft. X \_\_\_\_\_ days = \$ \_\_\_\_\_

☐ Yes, I have completed and included the Payment Authorization Form.

Sub Total \$ \_\_\_\_\_

If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.

Grand Total \$ \_\_\_\_\_

*Cancellation of any portion of cleaning order after deadline date will be charged at 25% of order.*

*Requests made after the deadline will be filled as work force is available.*

*All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.*

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_



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## 2019 Concrete Decor Show

October 29 - 31, 2019

Arlington Convention Center, Arlington, TX

03-11225-19

**Deadline to Return this Form:**  
**October 15, 2019**

### INSTALLATION & DISMANTLE LABOR SERVICES

#### Plan A (Supervised by Fern)

- ☐ 1001 Labor for Installation # of Laborers Req: \_\_\_\_\_ Est. Hours: \_\_\_\_\_
- ☐ 1003 Labor for Dismantle # of Laborers Req: \_\_\_\_\_ Est. Hours: \_\_\_\_\_

**35% charge for Fern Supervised services with a minimum of \$ 102.75**

Professionally trained personnel are used on installation/dismantle, and when possible, all work is performed on straight time.

Emergency Contact: \_\_\_\_\_ Phone: \_\_\_\_\_

#### Plan B (Supervised by Exhibitor Personnel)

- ☐ 1001 Labor for Installation # of Laborers Req: \_\_\_\_\_ Est. Hours: \_\_\_\_\_  
Start time\*: \_\_\_\_\_ End Time: \_\_\_\_\_ Start Date: \_\_\_\_\_
- ☐ 1003 Labor for Dismantle # of Laborers Req: \_\_\_\_\_ Est. Hours: \_\_\_\_\_  
Start time\*: \_\_\_\_\_ End Time: \_\_\_\_\_ Start Date: \_\_\_\_\_

Supervisor will be: \_\_\_\_\_ Phone: \_\_\_\_\_

#### Estimated Display Labor Cost for Advanced Payment

Installation:

Straight time \_\_\_\_\_ X \_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_ \$ \_\_\_\_\_  
# of Laborers # of Hours # of Days Total Straight Time hours Estimated Cost

Over time \_\_\_\_\_ X \_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_ \$ \_\_\_\_\_  
# of Laborers # of Hours # of Days Total Over Time hours Estimated Cost

Double time \_\_\_\_\_ X \_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_ \$ \_\_\_\_\_  
# of Laborers # of Hours # of Days Total Double Time hours Estimated Cost

Plan A - Add **35%** for Fern Exposition Supervision \$ \_\_\_\_\_

Dismantle:

Straight time \_\_\_\_\_ X \_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_ \$ \_\_\_\_\_  
# of Laborers # of Hours # of Days Total Straight Time hours Estimated Cost

Over time \_\_\_\_\_ X \_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_ \$ \_\_\_\_\_  
# of Laborers # of Hours # of Days Total Over Time hours Estimated Cost

Double time \_\_\_\_\_ X \_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_ \$ \_\_\_\_\_  
# of Laborers # of Hours # of Days Total Double Time hours Estimated Cost

Plan A - Add **35%** for Fern Supervision \$ \_\_\_\_\_

*Charges for labor service are based on prevailing rates of labor and materials. All labor before 8:00 AM and after 4:00 PM weekdays and all hours Saturday will be charged at over time rate. Sundays and holidays will be charged at double time rate. Minimum charge one (1) hour per man & 1/2 hour increments after the first hour.*

*For information and cost relative to unloading and reloading, please see the Material Handling & Freight Service Order form enclosed.*

*Your company is encouraged to carry insurance covering potential injury, damages or loss associated with your display. Fern Exposition & Event Services will NOT be responsible for injury to personnel or display damage or loss of display materials. Liability of Fern Exposition & Event Services will be limited to a maximum of 50% of the total labor bill, not to exceed \$1000. It is important that exhibit representative check in at the Fern Exhibitor Service Center to pick up labor ordered. Exhibit representative must also check the labor back in at the Fern Exhibitor Service Center upon completion of work. All work is to be done under supervision of the exhibitor or its representative.*

\* Start time is approximate and is based on availability of labor.

☐ Yes, I have completed and included the Payment Authorization Form.

**If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.**

Sub Total	\$
Tax 8.000%	\$
Grand Total	\$

*Cancellation of any portion of labor order within 48 hours of start will be charged one hour minimum per man of applicable hourly rate.*

*Requests received after deadline date will be filled as work force is available.*

*All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.*

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

Custom

display labor service

072919-85307



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## 2019 Concrete Decor Show

October 29 - 31, 2019

Arlington Convention Center, Arlington, TX

03-11225-19

**Deadline to Return this Form:**  
**October 15, 2019**

### FORKLIFT TO RIG IN BOOTH

*This form is not for loading and/or unloading of exhibit materials. Please refer to the Material Handling form for rates and instructions.*

#### 4000 lb forklift

☐ 1005 Labor for Installation # of Laborers Req: \_\_\_\_\_ Est. Hours: \_\_\_\_\_  
Start time\*: \_\_\_\_\_ End Time: \_\_\_\_\_ Start Date: \_\_\_\_\_  
☐ 1007 Labor for Dismantle # of Laborers Req: \_\_\_\_\_ Est. Hours: \_\_\_\_\_  
Start time\*: \_\_\_\_\_ End Time: \_\_\_\_\_ Start Date: \_\_\_\_\_

#### 4000 lb forklift

Straight Time	\$	202.50
Over Time	\$	303.75
Double Time	\$	405.00

### Estimated Rigging Labor Cost for Advanced Payment

Installation:

**Straight time** \_\_\_\_\_ X \_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_ \$ \_\_\_\_\_  
# of Forklifts # of Hours # of Days Total **Straight Time** hours Estimated Cost

**Over time** \_\_\_\_\_ X \_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_ \$ \_\_\_\_\_  
# of Forklifts # of Hours # of Days Total **Over Time** hours Estimated Cost

**Double time** \_\_\_\_\_ X \_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_ \$ \_\_\_\_\_  
# of Forklifts # of Hours # of Days Total **Double Time** hours Estimated Cost

Dismantle:

**Straight time** \_\_\_\_\_ X \_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_ \$ \_\_\_\_\_  
# of Forklifts # of Hours # of Days Total **Straight Time** hours Estimated Cost

**Over time** \_\_\_\_\_ X \_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_ \$ \_\_\_\_\_  
# of Forklifts # of Hours # of Days Total **Over Time** hours Estimated Cost

**Double time** \_\_\_\_\_ X \_\_\_\_\_ X \_\_\_\_\_ = \_\_\_\_\_ \$ \_\_\_\_\_  
# of Forklifts # of Hours # of Days Total **Double Time** hours Estimated Cost

*If your exhibit includes large header signs, cantilever structures, heavy display components or machinery which cannot be lifted in place by display carpenters, you will require a forklift with operator in your booth for installation and removal. The forklift with operator cost is billed at hourly increments with a one (1) hour minimum. If additional labor is required, prevailing labor charges will be assessed. It is important that an exhibit representative check in at the Fern Exhibitor Service Center to pick up labor. Exhibit representative must also check the labor back in at the upon completion of work. All work is to be done under supervision of the exhibitor or their representative. Straight time rates prevail from 8:00AM to 4:00PM Monday through Friday. Over time rates prevail prior to 8:00AM and after 4:00PM Monday through Friday, and all day Saturday. All hours on Sunday and holidays will be charged Double Time rates*

\* Start time is approximate and is based on availability of labor.

☐ Yes, I have completed and included the Payment Authorization Form.

**If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.**

Sub Total	\$
Tax 8.000%	\$
Grand Total	\$

*Cancellation of any portion of labor order within 48 hours of start will be charged one hour minimum per man of applicable hourly rate.*

*Requests received after deadline will be filled as work force is available.*

*All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.*

**Exhibiting Company Name:** \_\_\_\_\_ **Booth #** \_\_\_\_\_

Custom

**forklift to rig in booth**

072919-85307



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## 2019 Concrete Decor Show

October 29 - 31, 2019

Arlington Convention Center, Arlington, TX

03-11225-19

**Deadline to Return this Form:**  
**October 15, 2019**

### MATERIAL HANDLING

Rates below include receipt of your freight; delivery to the booth; storage and return of empty crates; and reloading. Additional charges may apply if your shipment does not arrive/depart during the designated move-in/out times.

**A 200 lb. minimum charge per shipment applies.**

#### ADVANCE WAREHOUSE SHIPMENTS

Category	Description	Rate per lb.	Minimum Charge
A	Crated or skidded shipment via common carrier	\$ 1.30	\$ 260.00
B	Crated or skidded shipment via van lines or specialized carrier, Fed Ex, UPS or USPS	\$ 1.35	\$ 270.00
C	Loose or uncrated shipment or shipment requiring special handling	\$ 1.65	\$ 330.00

#### DIRECT TO SHOW SITE SHIPMENTS

Category	Description	Rate per lb.	Minimum Charge
D	Crated or skidded shipment via common carrier	\$ 1.28	\$ 256.00
E	Crated or skidded shipment via van lines or specialized carrier, Fed Ex, UPS or USPS	\$ 1.33	\$ 266.00
F	Loose or uncrated shipment or shipment requiring special handling	\$ 1.60	\$ 320.00
P	Small package shipments not exceeding 50 lbs per shipment via Fed Ex, UPS or overnight carrier-To the advanced warehouse or show site	\$ 60.00	\$ 30.00

PLEASE COMPLETE THE ESTIMATED MATERIAL HANDLING CALCULATION PAGE AND  
SUBMIT WITH PAYMENT BY DEADLINE DATE.



Yes, I have completed and included the Payment Authorization Form.

**If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.**

*All orders are subject to the terms and conditions as outlined in the Exhibitor Services Manual.*

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

**material handling**

072919-91016





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Indianapolis, IN 46225  
Phone: 317.635.9606  
Fax: 317.634.0993  
email: indianapolis@fernexpo.com

## 2019 Concrete Decor Show

October 29 - 31, 2019

Arlington Convention Center, Arlington, TX

03-11225-19

**Deadline to Return this Form:**  
**October 15, 2019**

### MATERIAL HANDLING GUIDELINES

1. The Advance Warehouse will ONLY accept packaged shipments, including crates, boxes and skids. Uncrated or unwrapped pieces should be sent DIRECTLY to the CONVENTION FACILITY to arrive AFTER 8:00AM on the first day of exhibitor installation.
2. Rates are based on per shipment basis. A shipment is considered freight received from one shipping origin on one day. Each separate delivery is considered a separate shipment.
3. Complete terms and conditions are outlined in the Terms & Conditions.

### SHIPPING ADDRESSES

#### ADVANCE WAREHOUSE

Label each piece of shipment(s) as follows:

(Exhibiting Company Name)

c/o Fern Exposition

YRC

12340 E North West Hwy

Dallas, TX 75228

2019 Concrete Decor Show

(Booth #)

Shipments must arrive by:

**Sept 25 - Oct 25, 2019**

#### DIRECT TO SHOW SITE

Label each piece of shipment(s) as follows:

(Exhibiting Company Name)

c/o Fern Exposition

Arlington Convention Center-West Dock

1200 Ballpark Way

Arlington, TX 76011

2019 Concrete Decor Show

(Booth #)

Shipments cannot arrive before:

**Monday, October 28, 2019**

### ESTIMATED FREIGHT PAYMENT CALCULATION

	Category	# of pieces	Weight (200 lb Min.)	Rate	Estimated Total
Shipment 1			X		= \$
Shipment 2			X		= \$
Shipment 3			X		= \$
Shipment 4			X		= \$
Shipment 5			X		= \$

☐ Yes, I have completed and included the Payment Authorization Form.

If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Desk at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.

Sub Total	\$
Tax 8.000%	\$
Grand Total	\$

All shipments are subject to the terms and conditions as outlined on the Terms & Conditions Form in the Exhibitor Service Manual.

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

material handling payment calculation

072919-91016



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## 2019 Concrete Decor Show

October 29 - 31, 2019

Arlington Convention Center, Arlington, TX

03-11225-19

STRAIGHT TIME RATES QUOTED are for Monday through Friday 8:00am - 4:00pm. Freight handled on OVERTIME, before 8:00am and after 4:00pm on weekdays and on Saturday, Sunday or a Holiday, an additional 25% per cwt will be charged.

RATES APPLY to each pound subject to the published minimum weight and are based on the actual or estimated INBOUND weight. No allowance will be made for attrition during the convention. Each shipment is considered separately. NO cumulative weights will be allowed on minimums, split shipments, free astrays, etc. Special service rates will not be split for mixed shipments.

SHIPMENTS OR EQUIPMENT REQUIRING SPECIAL HANDLING at the convention facility will be subject to a surcharge as indicated on the freight rate schedule. This classification shall be applied to, but not limited to, van shipments or shipments which are packed in such a manner as to require unloading by hand (i.e. loose display parts, uncrated equipment not delivered on a flat bed truck, etc.). Material will be unloaded from vans, exhibitor's truck or trucks of others at the convention facility, delivered to the exhibitor's booth, picked up at the close of the show, moved to the loading area and reloaded on trucks. It is incumbent on the exhibitor to provide written and accurate weight information on each shipment. Shipments received without receipts or freight bills such as UPS or U.S. Mail will be delivered to the booth without guarantee of piece count or condition. No liability will be assumed for such shipments.

SPECIAL SERVICES AND RATES - Fern Exposition & Event Services will provide steel banding services at \$1.35 per ln. ft. as well as shrink wrap services for packaging of displays and equipment at \$60.00 per skid-shrink wrap. Please see the Fern Exposition & Event Services Desk. Forklifts and drivers are available for spotting equipment in the booth at prevailing rates for equipment and labor. Mobile equipment will be moved in and out of the exhibit facility for N/A per round trip.

COLLECT SHIPMENTS may be refused or accepted at the option of Fern Exposition & Event Services. In cases where Fern Exposition & Event Services elects to receive such shipments, the responsible exhibitor or shipper will be notified immediately and payment in full for all charges due must be wired to Fern Exposition & Event Services within 24 hours. A twenty-five percent (25%) special service will be added to the freight bill for handling any consignments under these conditions. A \$10.00 MINIMUM fee will apply to this service

HAULING TO OR FROM LOCAL FACILITIES will be charged at prevailing hourly rates. In addition, appropriate weight charges for services rendered in accordance with the freight rate schedule will be applied.

INBOUND AND OUTBOUND TRAFFIC SCHEDULES are the responsibility of Fern Exposition and Event Services. To assure orderly and expeditious handling of exhibit material into and out of the convention hall, it is suggested that exhibitors, including local companies, clear all movement of exhibit material through Fern Exposition & Event Services, who is prepared to handle local pick-ups and deliveries on a co-ordinated schedule. In order to minimize congestion and comply with union requirements, all shipments should be channeled through Fern Exposition & Event Services.

EXHIBITS TO BE STORED will be charged at a rate of \$0.3/lb per month, with a minimum monthly rate of \$80.00 or fraction thereof. No charge for storage will be made for inbound shipments when received 30 days prior to the show.

EXHIBIT LOSS OR DISAPPEARANCE - Please refer to Terms and Conditions (TC-01 and TC-02) in this Exhibitor Services Manual.

DISPUTES - Please refer to Terms and Conditions (TC-01 and TC-02) in this Exhibitor Services Manual

INSURANCE - Please refer to Terms and Conditions (TC-01 and TC-02) in this Exhibitor Services Manual.



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## 2019 Concrete Decor Show

October 29 - 31, 2019

Arlington Convention Center, Arlington, TX

03-11225-19

**This form is not subject  
to a deadline date**

### FERN TRANSPORTATION

Fern offers personalized service with a representative who is an expert in exhibit transportation and is familiar with all details pertaining to each tradeshow. We also provide pre-printed labels and shipping documents for inbound and outbound shipments. For your convenience, our representative will be on show site and available to assist with all your transportation needs.

*Note: If Fern Transportation is not your freight carrier, please do not return this form.*

#### SERVICE SELECTION (select the following)

Level of Service:	<input type="checkbox"/> Ground	<input type="checkbox"/> 2nd Day Air	<input type="checkbox"/> Next Day Air	<i>Note: Air Freight will be billed on Actual or Dimensional Weight, whichever is greater.</i>
Special Handling:	<input type="checkbox"/> Lift-Gate	<input type="checkbox"/> Residential Pick-up	<input type="checkbox"/> Inside Pick-up	
Declared Value:	<input type="text"/>			

Insurance cost (min. \$100): \$4.25 per \$100.00

**For a quote, please contact Fern Transportation at: Toll Free: 800.513.1209 / Local: 513.297.2374 / Fax: 513.297.2377**

SHIPMENT BEING SENT TO (please check one): ☐ Advance Warehouse ☐ Show Site

PICK UP ADDRESS

PICK-UP DATE: \_\_\_\_\_

FACILITY HOURS: \_\_\_\_\_

Company Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_

Zip Code: \_\_\_\_\_

Email: \_\_\_\_\_

Phone: \_\_\_\_\_

#### BILL TO ADDRESS

Company Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_

Zip Code: \_\_\_\_\_

Email: \_\_\_\_\_

Phone: \_\_\_\_\_

#### EXHIBITOR SHIPMENT AUTHORIZATION

Signature X

Printed Name

Emergency/Mobile Phone #

#### PACKAGE DESCRIPTION

Pkg #1 Description:

Est. Wt.:

Pkg #2 Description:

Est. Wt.:

Pkg #3 Description:

Est. Wt.:

Pkg #4 Description:

Est. Wt.:

Pkg #5 Description:

Est. Wt.:

**Total Estimated Weight:**

#### SPECIAL INSTRUCTIONS

☐ Yes, I have completed and included the Payment Authorization Form.

**If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.**

*All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.*

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

**inbound exhibit transportation - fern transportation**

072919-85307

**EXHIBIT MATERIAL**  
***RUSH***  
**ADVANCE WAREHOUSE**

To: \_\_\_\_\_

(Exhibiting Company Name)

**c/o Fern**  
**YRC**  
**12340 E North West Hwy**  
**Dallas, TX 75228**

**2019 Concrete Decor Show**

Booth Number: \_\_\_\_\_

**Must Arrive Between:**  
**Sept 25 - Oct 25, 2019**

**fern**

**EXHIBIT MATERIAL**  
***RUSH***  
**ADVANCE WAREHOUSE**

To: \_\_\_\_\_

(Exhibiting Company Name)

**c/o Fern**  
**YRC**  
**12340 E North West Hwy**  
**Dallas, TX 75228**

**2019 Concrete Decor Show**

Booth Number: \_\_\_\_\_

**Must Arrive Between:**  
**Sept 25 - Oct 25, 2019**

**fern**

**EXHIBIT MATERIAL**

***RUSH***

**EVENT SITE**

To: \_\_\_\_\_

(Exhibiting Company Name)

**c/o Fern**

**Arlington Convention Center-West Dock**

**1200 Ballpark Way**

**Arlington, TX 76011**

**2019 Concrete Decor Show**

Booth Number: \_\_\_\_\_

**Cannot Arrive Before:  
Monday, October 28, 2019**

**fern**

**EXHIBIT MATERIAL**

***RUSH***

**EVENT SITE**

To: \_\_\_\_\_

(Exhibiting Company Name)

**c/o Fern**

**Arlington Convention Center-West Dock**

**1200 Ballpark Way**

**Arlington, TX 76011**

**2019 Concrete Decor Show**

Booth Number: \_\_\_\_\_

**Cannot Arrive Before:  
Monday, October 28, 2019**

**fern**



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## 2019 Concrete Decor Show

October 29 - 31, 2019

Arlington Convention Center, Arlington, TX

03-11225-19

### IMPORTANT INSTRUCTIONS

Every shipment must be labeled and requires a Fern Bill of Lading (BOL) for each destination.

1. Exhibitor must complete request form and return before show close
2. Fern will create a BOL and shipping labels that will be printed
3. BOL and shipping labels will be delivered to your booth or held at the Service Center
4. Exhibitor must properly pack each shipment and apply labels
5. Exhibitor must return the signed BOL to the Service Center with piece count and est. weight

# of Labels Needed

Carrier Requested

### CARRIER SELECTION (select one of the following)

<input type="checkbox"/> Fern Transportation	<input type="checkbox"/> Common Carrier	<input type="checkbox"/> Expedited Carrier	<input type="checkbox"/> Company Truck/POV	<input type="checkbox"/> Van Line
Level of Service:	<input type="checkbox"/> Ground	<input type="checkbox"/> 2nd Day Air	<input type="checkbox"/> Next Day Air	<i>Note: Air Freight will be billed on Actual or Dimensional Weight, whichever is greater.</i>
Special Handling:	<input type="checkbox"/> Lift-Gate	<input type="checkbox"/> Residential Delivery	<input type="checkbox"/> Inside Delivery	
Declared Value (optional):	Insurance cost (min. \$100): \$4.25 per \$100.00			

All Carriers must be checked-in by time and location published in the Exhibitor Service Manual

### SHIP TO ADDRESS

Company Name:

Contact Name:

Address:

City:

State:

Zip Code:

Email:

Phone:

### BILL TO ADDRESS

Company Name:

Contact Name:

Address:

City:

State:

Zip Code:

Email:

Phone:

### EXHIBITOR SHIPMENT AUTHORIZATION

Signature X

Printed Name

Emergency/Mobile Phone #

By signing Exhibitor Shipment Authorization below, you and/or company agree to payment terms & conditions (listed in the show Exhibitor Services Manual), limits of liability (listed above) and authorizes Fern to use any payment method on file (including credit cards). All shipping charges and weights are estimates until the shipment is delivered.

### PACKAGE DIMENSIONS

Pkg #1 Dimensions:

Est. Wt.:

Pkg #2 Dimensions:

Est. Wt.:

Pkg #3 Dimensions:

Est. Wt.:

Pkg #4 Dimensions:

Est. Wt.:

Pkg #5 Dimensions:

Est. Wt.:

Total Estimated Weight:

### SPECIAL INSTRUCTIONS

☐ Yes, I have completed and included the Payment Authorization Form.

If you have any questions or concerns about your invoice, please visit the Fern Exhibitor Service Center at your show/event prior to leaving. No credits or refunds will be issued after close of the show/event on items and/or services ordered and not received.

*All orders are subject to the terms and conditions as outlined in the Exhibitor Service Manual.*

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

outbound bill of lading request

072919-85307



1147 S White River Pkwy E Drive  
Indianapolis, IN 46225  
Phone: 317.635.9606  
Fax: 317.634.0993  
email: indianapolis@fernexpo.com

## 2019 Concrete Decor Show

October 29 - 31, 2019

Arlington Convention Center, Arlington, TX  
03-11225-19

**Deadline to Return this Form:**  
**October 01, 2019**

You are required to use this form ONLY if you are planning to have an Independent Display House Contractor install and/or dismantle your exhibit. Please refer to the following page for Rules and Regulations.

☐ **YES**, we will be using an independent Display House Contractor to install / dismantle our display.

Name of Display House: \_\_\_\_\_

Address: \_\_\_\_\_  
Street City/State Zip Code

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Display House Contact Name: \_\_\_\_\_

**I have notified our Independent Display House Contractor of the Rules and Regulations requiring them to submit a Certificate of Insurance to the Official Show Contractor, Fern Expositions and Event Services, by the deadline date shown above.**

\_\_\_\_\_  
Print or Type Name

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

Exhibiting Company Name: \_\_\_\_\_ Booth # \_\_\_\_\_

**independent display house contractors**

072919-85307



1147 S White River Pkwy E Drive  
Indianapolis, IN 46225  
Phone: 317.635.9606  
Fax: 317.634.0993  
email: indianapolis@fernexpo.com

## 2019 Concrete Decor Show

October 29 - 31, 2019

Arlington Convention Center, Arlington, TX

03-11225-19

### Policy Regarding Official Service Contractor and Regulation for Exhibitor Appointed Display House Contractors to Install and Dismantle Displays

Show Management, acting on behalf of all exhibitors and in the best interest of the exposition, has appointed an Official Service Contractor to perform and provide necessary services and equipment.

The Official Service Contractor is appointed to:

- a. Insure the orderly and efficient installation and removal of the overall exposition,
- b. Assure the distribution of labor to all Exhibitors according to the need,
- c. Provide sufficient labor to satisfy the requirements of Exhibitors and for the exposition itself,
- d. See that the proper type and limits and insurance are in force, and
- e. Avoid any conflict with local union and/or exhibit hall regulations and requirements.

The Official Service Contractor will provide all usual trade show service, including labor. Exceptions are:

- f. Supervision may be provided by the Exhibitor,
- g. The Exhibitor may appoint an outside independent contractor for installation and dismantle only of the Exhibitor's display.

Exhibitors may employ the service of independent contractors to supervise the installation and dismantle of their display, providing that the Exhibitor and the installation and dismantling contractor comply with the following requirements:

1. The Exhibitor, in writing, must notify Show Management and Fern Exposition and Event Services of their intention to utilize an independent contractor no later than the given deadline date, furnishing the name, address and telephone number of the firm. Letters as such from independent contractors are neither valid nor acceptable.
2. Only the exhibitor named independent contractor's employees will be authorized on the show floor. Employees of third parties named or subcontracted by the Exhibitor named independent contractor will not be authorized admittance on the show floor unless those employees are named and badges as specified in the following article.
3. The independent contractor must furnish Show Management and Fern Exposition and Event Services with the names of all on-site employees who will be working on the exposition floor prior to the first move-in day and see that they have and wear at all times identification badges supplied by the independent contractor containing the independent contractor name, employee name, and Exhibitor company name, plus wear an exhibitor work pass supplied by Show Management.
4. The independent contractor must have all business licenses, permits and Worker's Compensation insurance required by the State and City government and the Convention Center Management prior to commencing work and shall provide Show Management and Fern Exposition and Event Services with evidence of compliance.
5. The independent contractor must carry a minimum of \$1,000,000.00 in Commercial General Liability Insurance and shall provide Show Management and Fern Exposition and Event Services with a certificate of insurance showing coverages and amounts and naming the sponsor, Fern Exposition and Convention Center as coinsured.
6. The independent contractor must follow the scheduled work times or pay any additional costs incurred because of extended work hours.
7. The independent contractors may not solicit business on the exhibit floor.
8. The independent contractors must confine their operation to the exhibit area of their clients. No service desks, storage areas or other work facilities will be located anywhere else in the building. The show aisles and public spaces are not part of the Exhibitor's booth space.
9. The independent contractors must comply with all labor agreements and practices and must not commit or allow to be committed by persons in their employment any acts that could lead to work stoppages, strikes or labor problems.
10. The exposition floor, aisles, loading docks, service and storage areas will be under the control of the Official Service Contractor, Fern Exposition and Event Services. The independent contractors must coordinate all of their activities with Fern Expositions.
11. For services such as electrical, plumbing, telephone, floral, booth cleaning and drayage, no contractor or supplier other than the Official Service Contractor/Supplier will be approved. This regulation is necessary because of licensing, insurance, and work done on equipment and facilities owned by parties other than the Exhibitor. Exhibitors shall provide only the material and equipment they own and is to be used in their exhibit space.



**PLEASE PRINT OR TYPE** Payment in full must be rendered before service is connected.

NAME OF EVENT \_\_\_\_\_ EVENT DATE \_\_\_\_\_ BOOTH # \_\_\_\_\_  
EXHIBIT NAME \_\_\_\_\_ PHONE \_\_\_\_\_  
ADDRESS \_\_\_\_\_ CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_  
AUTHORIZED PERSON \_\_\_\_\_ EMAIL \_\_\_\_\_  
AUTHORIZED SIGNATURE \_\_\_\_\_ DATE \_\_\_\_\_

**PAYMENT INFORMATION**

☐ Check (enclosed) Make check payable to **Arlington Expo Center** Check # \_\_\_\_\_ Amount \$ \_\_\_\_\_

☐ VISA ☐ MasterCard ☐ AMEX ☐ Discover

Credit Card Account No. \_\_\_\_\_ Exp Date \_\_\_\_\_ CVV Code \_\_\_\_\_

Name on Card (please print) \_\_\_\_\_ Authorized Signature \_\_\_\_\_

Card Billing Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

**ELECTRICAL SERVICE CONNECTIONS** \*Deadline for Early Bird Rate: one week prior to move-in date

QUANTITY	DESCRIPTION						RATE	RATE*	AMOUNT
	EXHIBIT HALL: 20 Amps / 120V 1Ø (duplex plug) – or – GRAND HALL: 500 watts (duplex plug) <i>contact us if additional power is required in GH</i> <i>For exact placement or under carpet placement, labor rates apply. Please complete Exhibitor Booth Installation Form.</i>						\$85	\$60	\$ _____
QUANTITY	Max. KW Load	Circuit KW Load *please provide	Voltage	Phase 1Ø A 3Ø A		Neutral Required? * Indicate Yes or No			
	6 KW	_____	208	29	17	_____	\$200	\$150	\$ _____
	10 KW	_____	208	48	28	_____	\$250	\$200	\$ _____
	20 KW	_____	208	96	56	_____	\$325	\$275	\$ _____
	35 KW	_____	208	N/A	97	_____	\$350	\$300	\$ _____
<ul style="list-style-type: none"><li>• Service of 100AMPS and greater not available at all locations. Additional cost to bring service to those areas will be assessed.</li><li>• 480V available in very limited locations – call for pricing.</li><li>• Internal electrical connections will incur labor rates billed in one-hour increments.</li></ul>									
	Labor (exact connection placement, placement under carpet, internal electrical connections, etc.)						\$40 / hour	-	\$ _____
	20' Extension Cord and/or Multi-Outlet Assembly (DOES NOT INCLUDE ELECTRIC SERVICE)						\$15 / each	-	\$ _____

AVAILABLE IN EXHIBIT HALL ONLY (Not available in all locations – contact Expo Center for availability. Additional labor rates may apply.)

**COMPRESSED AIR**

85 p.s.i. Exhibitor must furnish filter driers, regulators, & fittings to connect to 1/4" Milton Quick Connect. \*Deadline for Early Bird Rate: 21 days prior to move-in.

QUANTITY	DESCRIPTION	RATE	EARLY BIRD RATE*	AMOUNT
_____	Initial Service Connection <span style="color: gray;">*Please provide equipment CFM _____</span>	\$250	\$125	\$ _____
_____	Each Additional Service Connection	\$50	\$35	\$ _____

**WATER/DRAINAGE CONNECTIONS**

55-65 p.s.i. Service outlet 3/4" hose/faucet connection/FPT. Exhibitor MUST furnish necessary regulators and male pipe thread for connections.  
\*Deadline for Early Bird Rate: one week prior to move-in.

_____	Initial Service Connection	\$175	\$100	\$ _____
_____	Each Additional Service Connection	\$75	\$50	\$ _____
_____	Drainage Connection	\$150	\$75	\$ _____
_____	One-time Fill & Drain (500 gal. max)	\$175	\$150	\$ _____

Service will be brought to the rear of the booth in the most convenient manner. Any variation from that will be on a time and material basis.

See additional **UTILITY SERVICES RULES & REGULATIONS**.

ORDER SERVICED BY: \_\_\_\_\_

**TOTAL** \$ \_\_\_\_\_  
**\* LESS PAYMENTS** \$ \_\_\_\_\_  
**BALANCE DUE** \$ \_\_\_\_\_

\*Payment must accompany order to receive discount rates.  
Sales tax is reflected in all prices shown.

## **UTILITY SERVICES RULES AND REGULATIONS**

1. All equipment must comply with the National Electrical Code, all Federal, State, and local Safety Codes.
2. Claims will not be considered unless filed by exhibitor prior to close of show.
3. All material and equipment furnished by the City of Arlington for this service order shall remain the property of the City of Arlington and shall be removed ONLY by venue personnel at the close of the show.
4. Unless otherwise directed, venue personnel are authorized to cut floor coverings to permit installation of service.
5. The venue reserves the right to refuse connection to any exhibitor whose equipment is deemed unsafe by City of Arlington electrical or plumbing supervisors.
6. RATES QUOTED FOR ALL CONNECTIONS COVER ONLY ONE SERVICE INSTALLATION TO THE BOOTH IN THE MOST CONVENIENT MANNER, AND DOES NOT INCLUDE CONNECTION ANY EXHIBITOR EQUIPMENT OR WIRING.
7. ADVANCE ORDERS: TO RECEIVE ADVANCE RATE, ADVANCE ORDERS MUST BE RECEIVED A MINIMUM OF FIVE (5) DAYS PRIOR TO EXHIBITORS' ARRIVAL FOR MOVE-IN AND PAYMENT MUST ACCOMPANY ORDER.
8. CREDIT WILL NOT BE GIVEN FOR OUTLETS INSTALLED AND NOT USED.
9. PAYMENT IN FULL MUST BE RENDERED PRIOR TO SERVICE CONNECTION.
10. Advance orders shall receive priority service.
11. Prices are based upon current wage rates and are subject to change without notice.
12. OBSTRUCTIONS BLOCKING UTILITY ACCESS FROM FLOOR BOXES OR WALL PANELS ARE SUBJECT TO RELOCATION AS NECESSARY.

## **ADDITIONAL RULES & REGULATIONS – ELECTRICAL ONLY**

1. Use of open clip sockets, latex or lamp cord wire, unapproved duplex or triplex attachment plugs in exhibits is prohibited.
2. Permanent building electrical outlets are not a part of booth space and are not to be used by exhibitors unless specified otherwise.
3. Under NO circumstances shall anyone other than "house electrician" make electrical connections.
4. Special equipment requiring company engineers or technicians for assembly, servicing, preparatory work, and operation may be executed without "house electrician," however, all services connections and overload protection to such equipment must be made by "house electrician" only.
5. All equipment must be properly tagged or marked with complete information as to the type and/or amount of current, voltage, phase, frequency, horsepower, etc., required.
6. All exhibitors' 120 VOLT cords must be of the 3 wire, grounded type. All exposed non-current carrying metal parts of fixed equipment, which are liable to be energized, shall be grounded.

## **ADDITIONAL RULES & REGULATIONS – AIR/WATER/DRAIN ONLY**

1. Air and water service pressure may vary and no guarantee can be made of minimum or maximum pressures. If pressure is critical, exhibitor should arrange to have a pressure regulator valve installed.
2. ADDITIONAL LABOR CHARGES MAY BE MADE FOR EXHIBITORS' EQUIPMENT THAT SHOULD LEAK OR CAUSE DAMAGE TO OTHER PROPERTY.



ARLINGTON  
EXPO  
CENTER

## Exhibitor Booth Installation Form

Event Name: \_\_\_\_\_

Event Date: \_\_\_\_\_

Booth Name: \_\_\_\_\_

Onsite Contact: \_\_\_\_\_

Contact Phone: \_\_\_\_\_

**IMPORTANT:** Standard placement is the bringing of your utility service(s) to your booth in the most convenient manner. Should you request or need special or specific placement of your utility service(s), additional labor will be billed.

The booth or aisle #s surrounding your booth must be provided. A minimum of one adjacent booth or aisle # is required (two or more would be more helpful) for staff to accurately install your services.

**SIZE:** Booth dimensions (example 10'x10') = \_\_\_\_\_

Scale = 1 box is equal to \_\_\_\_\_ feet

**X** = Please note the location of the utility service(s). If you have varying services (10KW, 35KW, single phase, three-phase etc.) please note the differences. If you have specific locations for water service, please note those as well.

Adjacent Booth or Aisle # _____									
Adjacent Booth or Aisle # _____									
Adjacent Booth or Aisle # _____									

## INTERNET & TELEPHONE SERVICE ORDER FORM

Arlington Expo Center, 1200 Ballpark Way, Arlington, Texas 76011  
PHONE 817.459.5006 FAX 817.459.5091 EMAIL [accutilities@arlingtontx.gov](mailto:accutilities@arlingtontx.gov)

**PLEASE PRINT OR TYPE** *Payment in full must be rendered before service is connected.*

NAME OF EVENT \_\_\_\_\_ EVENT DATE \_\_\_\_\_ BOOTH # \_\_\_\_\_  
EXHIBIT NAME \_\_\_\_\_ PHONE \_\_\_\_\_  
ADDRESS \_\_\_\_\_ CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_  
AUTHORIZED PERSON \_\_\_\_\_ EMAIL \_\_\_\_\_  
AUTHORIZED SIGNATURE \_\_\_\_\_ DATE \_\_\_\_\_

### PAYMENT INFORMATION

☐ Check (enclosed) Make check payable to **Arlington Expo Center**

Check # \_\_\_\_\_ Amount \$ \_\_\_\_\_

☐ VISA ☐ MasterCard ☐ AMEX ☐ Discover

Credit Card Account No. \_\_\_\_\_ Exp Date \_\_\_\_\_ CVV Code \_\_\_\_\_

Name on Card (please print) \_\_\_\_\_ Authorized Signature \_\_\_\_\_

Card Billing Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

### COMMUNICATION SERVICE CONNECTIONS *\*Deadline for Early Bird Rate: one week prior to move-in date*

QUANTITY	SERVICE	RATE	EARLY BIRD RATE*	AMOUNT
_____	Standard Telephone Line	\$120	\$105	\$ _____
_____	Standard Telephone Line with Touch-tone Instrument	\$120	\$105	\$ _____
_____	Standard Wired Ethernet (5Mbps up/down) – Initial Device	\$80 install + \$120 / day	\$100 / day (\$400 max)	\$ _____
_____	Premium Wired Ethernet (10Mbps up/down) – Initial Device	\$80 install + \$220 / day	\$200 / day (\$800 max)	\$ _____
_____	Wired Ethernet - Additional Device	\$50/ea p/day		\$ _____
_____	Additional Ethernet Cord Rental (one complimentary cord provided with each connection)	\$20 / each		\$ _____
_____	OTHER: _____			\$ _____

#### DISCLAIMER:

All users of this service agree to hold the City of Arlington, TX (hereafter referred to as CITY) or the Arlington Expo Center and/or its agencies harmless from any and all claims, losses, damages, obligations or liabilities, directly or indirectly relating to this service. In no event shall CITY, Arlington Expo Center, and/or its agencies have any liability for lost profits or for indirect, special, punitive, or consequential damages or any liability to any third-party, even if CITY, the Arlington Expo Center and/or its agencies are advised of the possibility of such damages.

**TOTAL** \$ \_\_\_\_\_  
**\* LESS PAYMENTS** \$ \_\_\_\_\_  
**BALANCE DUE** \$ \_\_\_\_\_

*\*Payment must accompany order to receive discount rates.  
Sales tax is reflected in all prices shown.*

### RULES AND REGULATIONS

- IT IS THE EXHIBITOR'S RESPONSIBILITY TO ENSURE THAT CREDIT CARD MACHINES ARE PROGRAMMED FOR DIAL-9 CALLING. CONTACT YOUR CREDIT CARD PROCESSOR FOR ALL CREDIT CARD PROGRAMMING INSTRUCTIONS.
- Users are responsible for configuration of their own equipment.
- Claims will not be considered unless filed by exhibitor prior to close of show.
- All material and equipment furnished by the City of Arlington for this service order shall remain the property of the City of Arlington.
- Unless otherwise directed, venue personnel are authorized to cut floor coverings to permit installation of service.
- Credit will not be given for services not used.
- Prices are based upon current wage rates and are subject to change without notice.
- Obstructions blocking utility floor boxes are subject to relocation as necessary.

**USER EXPRESSLY AGREES THAT USE OF THE SERVICE IS AT USER'S SOLE RISK & THAT THE SERVICE IS PROVIDED ON AN "AS IS" BASIS.**

## PRESENTATION PACKAGES

### Projector Support Package

\$125

*For client owned projector*

- Tripod screen with dress skirt  
(appropriately sized to room)
- Projection cart/stand
- Basic technical support
- All cabling included

### LCD Projector Package

\$450

*Recommended for breakouts or small meetings*

- Meeting room LCD Projector (4000 Lumens)
- Tripod screen with dress skirt  
(appropriately sized to room)
- Projection cart/stand
- All cabling included

### Breakout Audio Package

\$100

*Recommended for breakouts or small meetings*

- Podium microphone
- Computer audio interface
- 4 channel audio mixer
- All cabling included

## LIGHTING PACKAGES

### LED Uplight Package

\$500

- (12) LED uplights set to desired color
- All cabling included

### Stage Wash Package

\$600

- (2) Lighting trees
- Up to 8 leko or par fixtures
- All cabling included

## SCREENS & DRAPING

### 4:3 Format Fast Fold Screens

7.5' x 10'	\$175
9' x 12'	\$200
10.5' x 14'	\$250
12' x 16'	\$325
15' x 20'	\$400

### 16:9 Format Fast Fold Screens

7' x 12'	\$250
8' x 14'	\$300
9' x 16'	\$350
10.5' x 18.5'	\$325
15' x 20'	\$400

Black Dress Kit

\$75

Black Pipe & Drape per foot

\$14

## RIGGING

1/2 Ton Chain Motor

\$150

Rigging Point

\$25/Point

Rigging Labor

\$600/Rigger/Day

*Minimum 2 person rigging crew*

## LOBBY LOGO PROJECTION

Logo Image Projected in Lobby

\$200/event

Logo/Event/Slogan Video

Call for details

## LABOR

Set-Up & Strike

\$50/hr

Standard Operator

\$60/hr

Specialized Operator

\$75/hr

Monday - Friday

6am-5pm

Straight Time

5pm-6am

Time and a Half

Saturday, Sunday and Holidays

6am-Midnight

Time and a Half

Midnight-6am

Double Time

Holidays

Double Time

*A 5-hour minimum applies for all labor calls*

## VIDEO & DATA COMPONENTS

32" LCD Display Monitor

\$200

42" LCD Display Monitor

\$300

DVD/BluRay Player

\$125

Seamless Scan Converter/Switcher

\$250

Laptop Computer

\$200

## AUDIO COMPONENTS

Wired Microphone

\$40

Wireless Microphone

\$125

4 Channel Audio Mixer

\$40

Computer/MP3/iPod Interface

\$50

Digital Audio Recorder

\$100

House Sound Patch

\$50

2-Way Radio

\$35

## PRESENTATION ACCESSORIES

Flipchart Easel with Pad & Markers

\$40

Computer Presentation Remote

\$40

Laptop Display Adapter

\$25

JS&S offers a full range of audio, video, lighting, and rigging services to custom fit your needs.  
Contact a JS&S representative for more details.